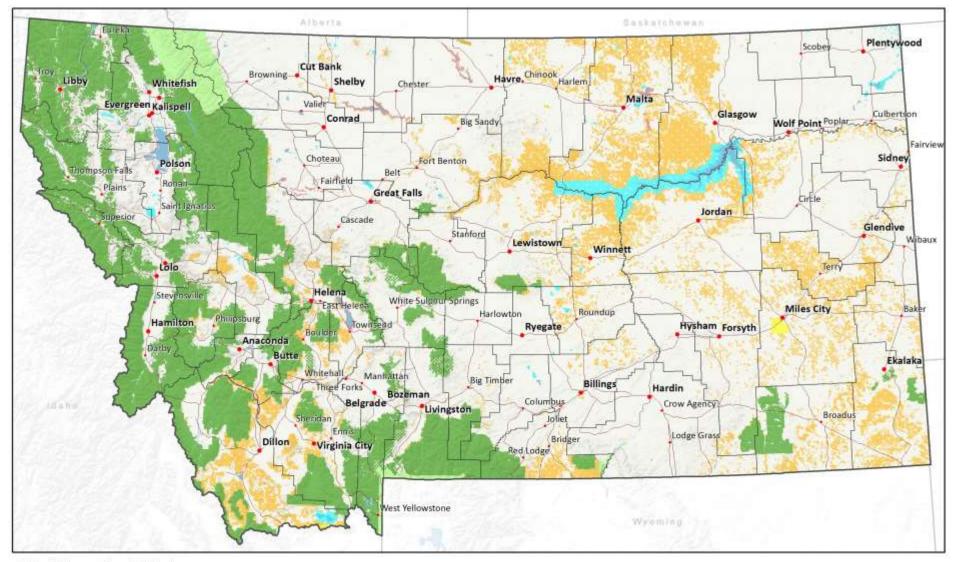
Business for Montana's Outdoors Five-Year Report: Montana's Public Lands, Jobs, & the Economy





Federally Managed Lands in Montana

- US Forest Service
- US Bureau of Land Management
- US National Park Service
- US Bureau of Reclamation
- US Army Corps of Engineers

US Fish and Wildlife Service

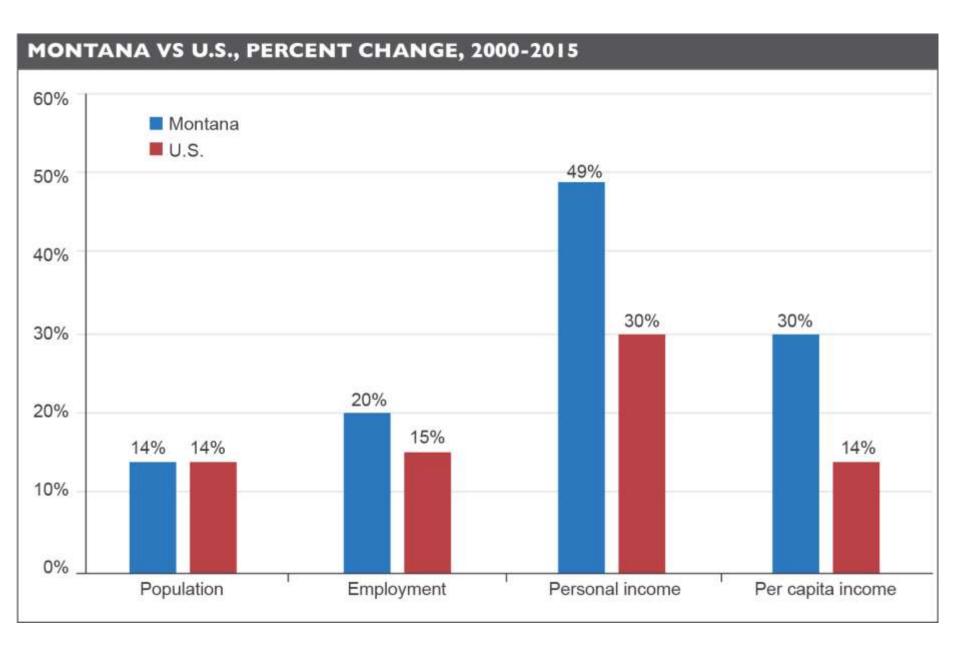
- US Department of Defense
- US Department of Agriculture



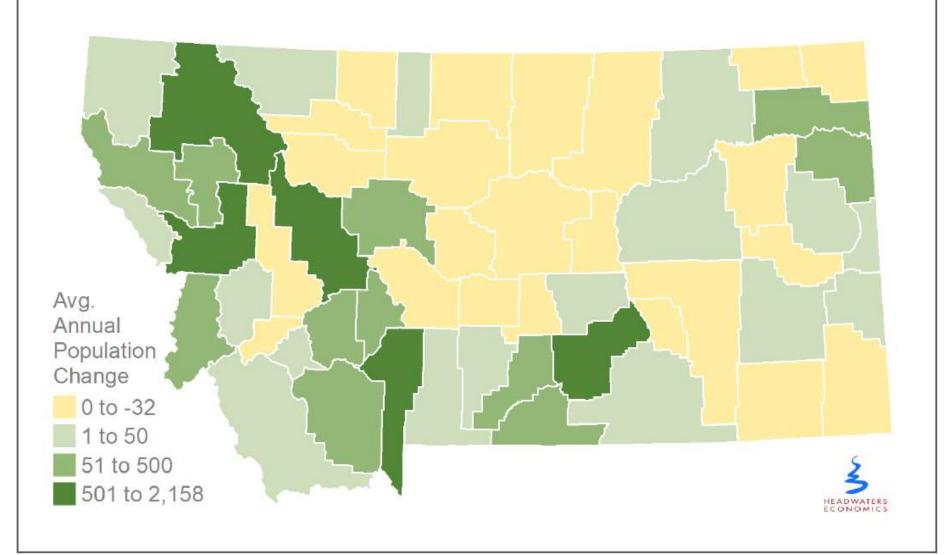
Outdoor recreation provides 71,000 direct jobs in Montana and \$7.1 billion in consumer spending

That's more jobs than construction and manufacturing combined

Outdoor Industry Association, Montana: https://outdoorindustry.org/advocacy/



TOTAL POPULATION CHANGE BY COUNTY, 2000-2015



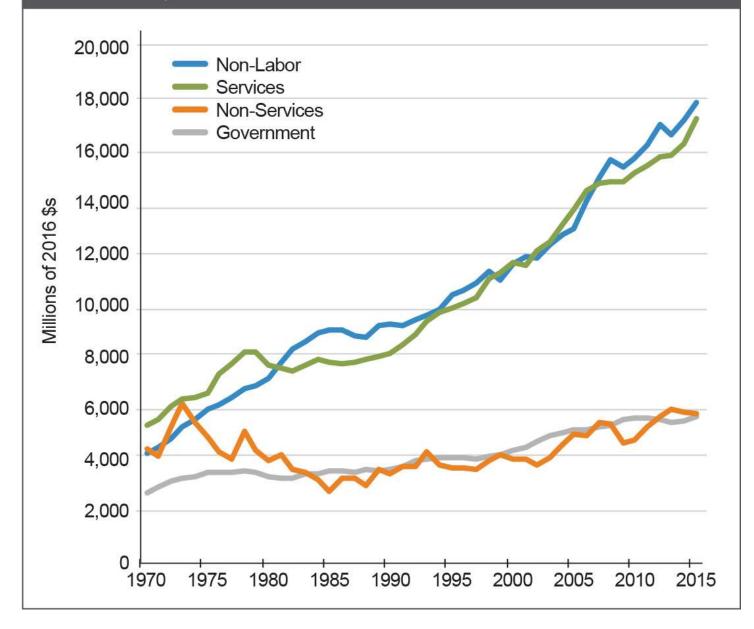
CHANGE IN EMPLOYMENT BY INDUSTRY, MONTANA, 2000-2015

| Health care & social assistance | - | | | | 16,865 |
|---|--------|-------|---------|--------|--------------|
| Real estate & rental & leasing | - | | | | 15,873 |
| Accommodation & food services | | | | 10,487 | |
| Professional & technical services | | | 8,200 | | |
| Retail Trade | | | 6,486 | | |
| Construction | | | 6,351 | | |
| Mining | | | 6,347 | | |
| Arts, entertainment, & recreation | T. | | 6,338 | | |
| Government & government enterprises | T | 5,577 | | | |
| Administrative & waste services | | 4,10 | 69 | | |
| Finance & insurance | T | 4,062 | | | |
| Educational services | 3,857 | | | | |
| Wholesale trade | Ţ | 3,476 | | | |
| Other services, except public admin. | | 3,319 | | | |
| Transportation & warehousing | T | 2,588 | | | |
| Forestry, fishing, & related activities | 1 | 1,242 | | | |
| Management of companies & enterprises | T | 1,095 | | | Services |
| Utilities | -21 | | | | Non-Services |
| Information | -989 | | | | Government |
| Manufacturing | -1,019 | | | | |
| Farm employment | -2,258 | | | | |
| -5,000 | 0 | 5,0 | 00 10.0 | 000 | 15,000 20,0 |

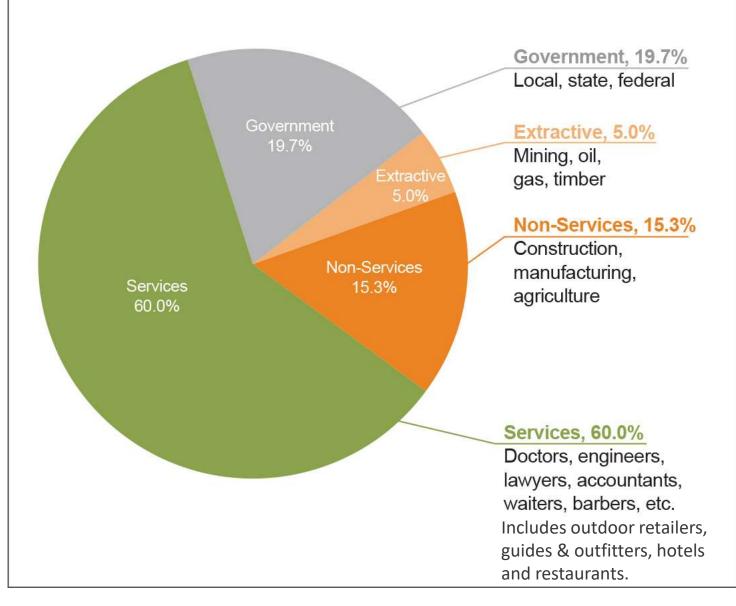
102,000 net new jobs and 85% in SERVICES

U.S. Department of Commerce. 2016. Bureau of Economic Analysis, Regional Economic Accounts, Washington, D.C.

CHANGE IN PERSONAL INCOME BY SOURCE, MONTANA, 1970-2015

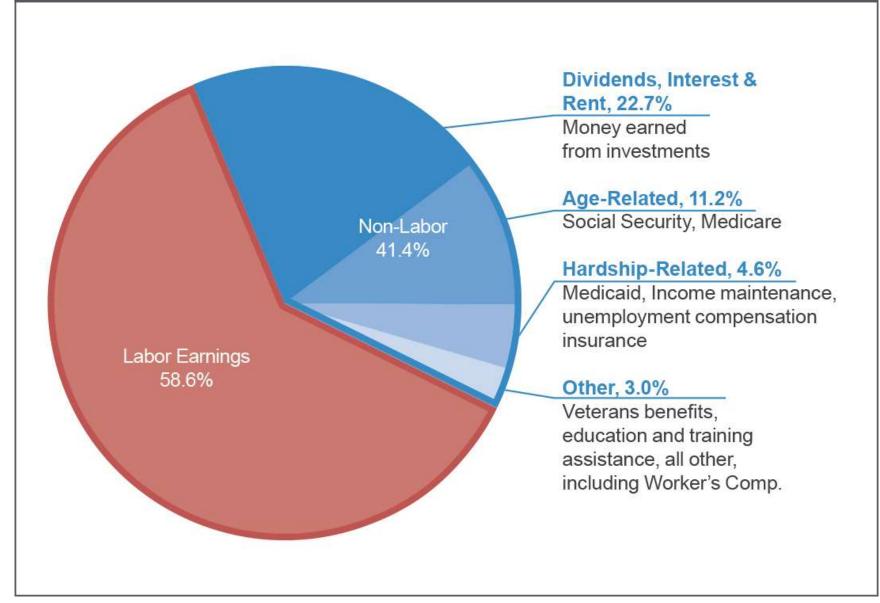


LABOR EARNINGS, MONTANA, 2015



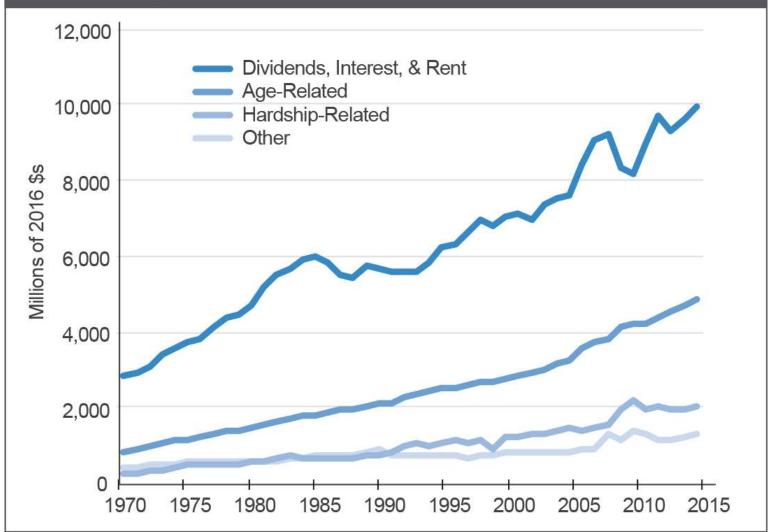
U.S. Department of Commerce. 2016. Bureau of Economic Analysis, Regional Economic Accounts, Washington, D.C.

NON-LABOR PERSONAL INCOME AS PERCENT OF TOTAL, MONTANA, 2015



U.S. Department of Commerce. 2016. Bureau of Economic Analysis, Regional Economic Accounts, Washington, D.C.

CHANGE IN NON-LABOR INCOME BY SOURCE, MONTANA, 1970-2015



Non-labor income stimulates other sectors, like outdoor recreation, construction, retail, and health services.

5 MONTANA COUNTIES ARE RESPONSIBLE FOR MORE THAN 75% OF JOB GROWTH FROM 2000-2015

| County | New Jobs | % job change | % of net new Montana jobs | Leading job sectors (2015) – In order of importance | |
|---------------|----------|--------------|------------------------------|---|--|
| Gallatin | 27,418 | 54% | 25% | Government, retail trade, accommodation & food, construction, professional & technical services, health care & social assistance | |
| Yellowstone | 19,981 | 23% | 18% | Health care & social assistance, retail trade, government, accommodation & food services, construction, professional & technical services | |
| Missoula | 14,116 | 21% | 13% | Government, health care & social assistance, retail trade, accommodation & food services, professional & technical services, real estate & rental & leasing | |
| Flathead | 14,011 | 29% | 13% | Retail trade, health care & social assistance, accommodation & food services, government, construction, real estate & rental & leasing | |
| Lewis & Clark | 8,979 | 23% | 8% | Government, health care & social assistance, retail trade, accommodation & food services, professional & technical services | |

The role of federal public lands

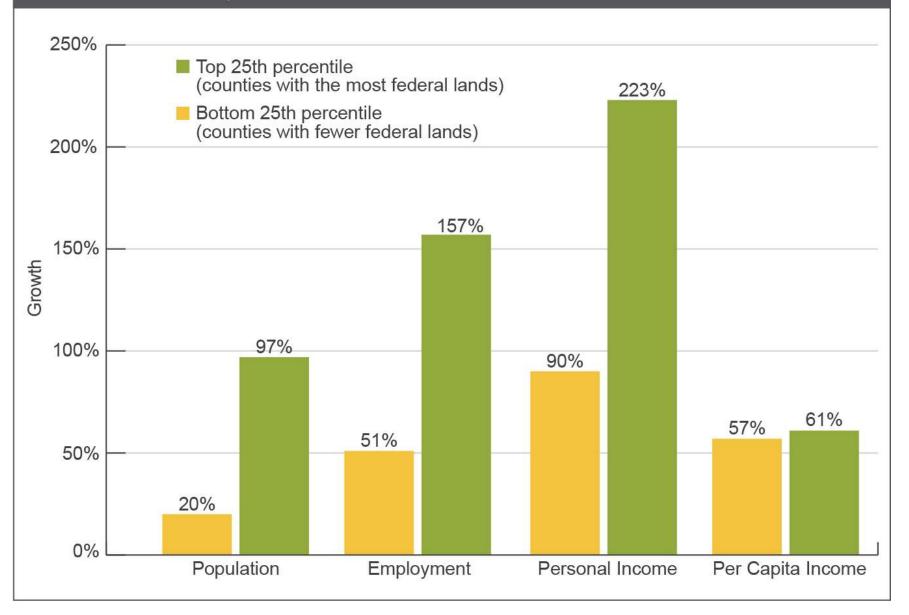
MONTANA COUNTY MIGRATION AND POPULATION CHANGE, PER 1000 PEOPLE, PER YEAR, 2000-2015

| | High proportion federal land | Low proportion federal land |
|------------------------|------------------------------|-----------------------------|
| Net migration rate | 3.14 | -3.47 |
| Population change rate | 2.87 | -2.22 |
| Employment change rate | 9.22 | 4.64 |

Proportion means greater than or less than the median share of federal land across all Montana counties.

"Our quality of life is defined by our public lands and access to them. This gives us and other tech companies in Montana a distinct competitive advantage. We can recruit and retain top talent successfully within and outside the state because of the world-class landscape that surrounds us." Lance Trebesch, CEO TicketPrinting.com

ECONOMIC PERFORMANCE OF RURAL WESTERN COUNTIES WITH FEDERAL LANDS, 1970-2015



The Value of Public Lands PEOPLE | ECONOMY | ENVIRONMENT

Recreation

Outdoor recreation provides 71,000 direct jobs in Montana and \$7.1 billion in consumer spending.

Heritage

The outdoors define the West, our heritage, culture, and tradition of access to public lands.

Quality of life

Public lands offer Montana a competitive advantage to retain or attract people and businesses.

Commodity production

While employment in timber, mining, oil and gas now account for only five percent of personal income in the rural West, in some communities resource extraction remains important.

Clean water

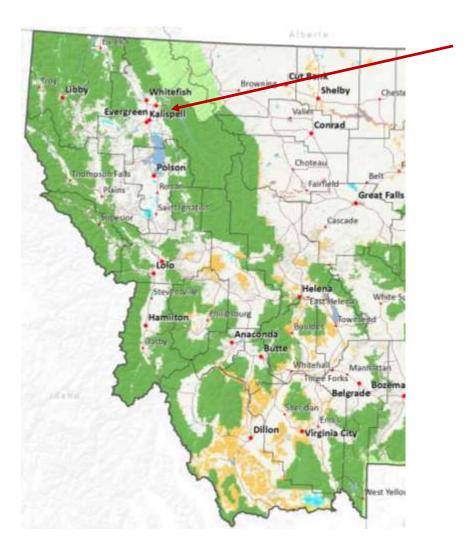
More than a third of communities' drinking water in the West comes from National Forests.

Scenery

Tourists, entrepreneurs, workers, and retirees all are attracted to communities with access to nearby beautiful public lands.

Wildlife

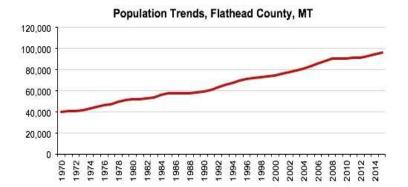
Public lands are essential for healthy wildlife populations like elk, grizzlies, and antelope.

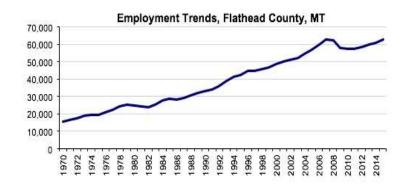


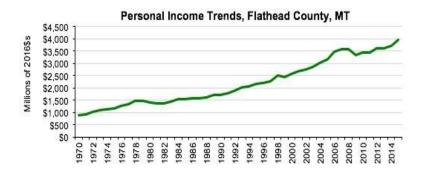
Flathead County

73% federal lands

53% Forest Service19% National Park





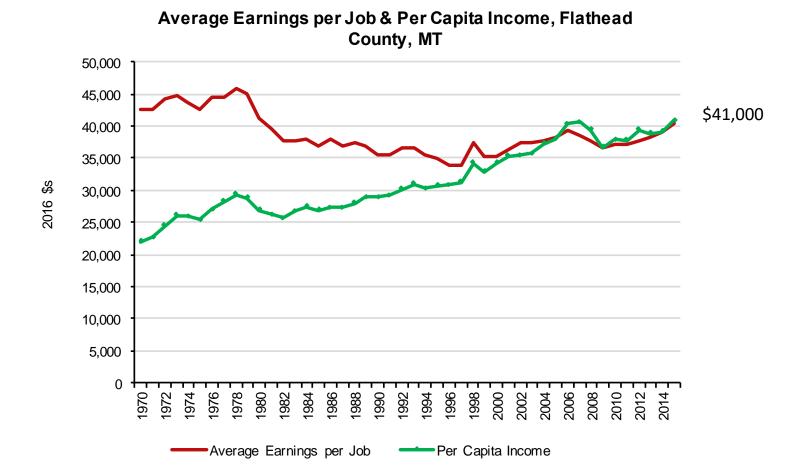


Growth 2000-2015

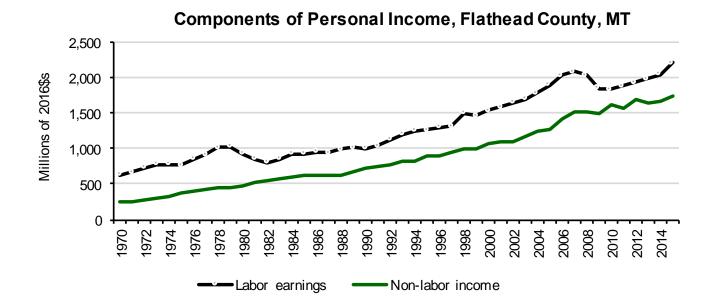
29% Population



54% Personal Income

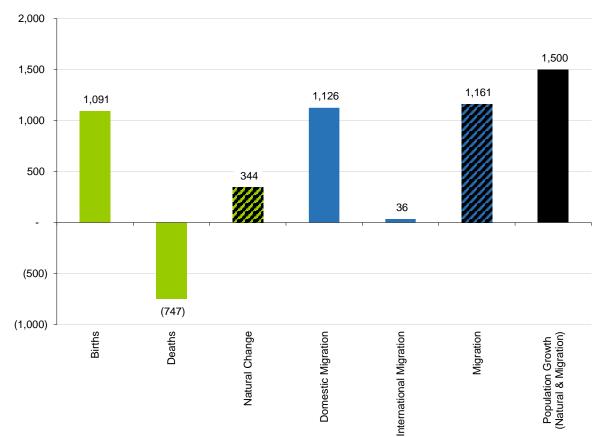


U.S. Department of Commerce. 2016. Bureau of Economic Analysis, Regional Economic Accounts, Washington, D.C.

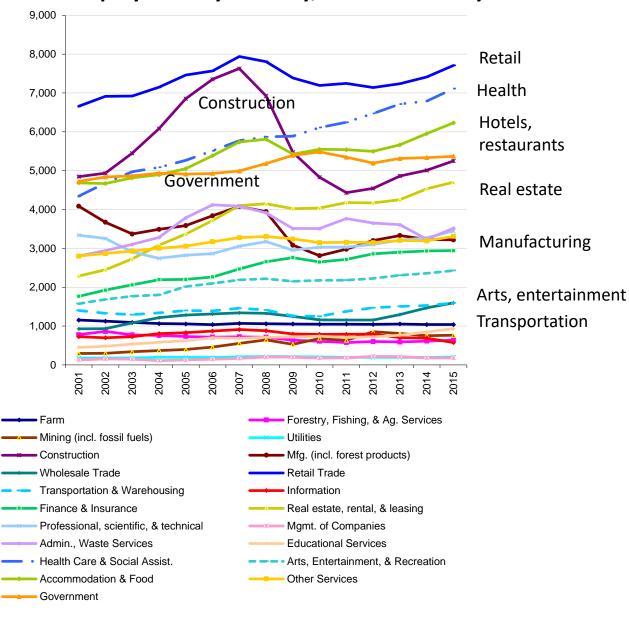


Non-labor income (investments, Social Security, Medicare, etc.) is 44% of all personal income and accounts for 50% of income growth since 2000

From 2000 – 2016, **migration** contributed 77% of population growth



Average Annual Components of Population Change, Flathead County, MT, 2000-2016



Employment by Industry, Flathead County

The impact of

Montana's

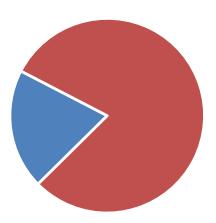
outdoors exists

within

numerous

sectors

Travel & Tourism Related Sectors in Flathead County 20% of Jobs



In 2015, nonresident **visitors to Flathead County** spent \$635 million, leading to:

10,070 jobs more than construction & and manufacturing combined

\$31.4 million in local and state taxes

Nonresident expenditures from Inst. Tourism & Recreation Research, University of Montana: http://scholarworks.umt.edu/cgi/viewcontent.cgi?article=1352&context=itrr_pubs

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