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# A SocioEconomic Profile

## 205 Isolated Aggregation

Apache AZ, Cochise AZ, Gila AZ, Graham AZ, Greenlee AZ, Navajo AZ, Santa Cruz AZ, Alpine CA, Amador CA, Calaveras CA, Colusa CA, Del Norte CA, Inyo CA, Lake CA, Lassen CA, Mariposa CA, Mendocino CA, Modoc CA, Mono CA, Trinity CA, Tuolumne CA, Alamosa CO, Archuleta CO, Baca CO, Bent CO, Chaffee CO, Cheyenne CO, Conejos CO, Costilla CO, Crowley CO, Custer CO, Fremont CO, Grand CO, Hinsdale CO, Huerfano CO, Jackson CO, Kiowa CO, Kit Carson CO, Lake CO, Las Animas CO, Lincoln CO, Logan CO, Mineral CO, Montezuma CO, Morgan CO, Otero CO, Phillips CO, Prowers CO, Rio Blanco CO, Rio Grande CO, Saguache CO, San Juan CO, Sedgwick CO, Summit CO, Washington CO, Yuma CO, Adams ID, Bear Lake ID, Benewah ID, Bonner ID, Boundary ID, Butte ID, Caribou ID, Cassia ID, Clearwater ID, Custer ID, Gooding ID, Idaho ID, Jerome ID,

Lemhi ID, Lewis ID, Minidoka ID, Oneida ID, Shoshone ID, Valley ID, Washington ID, Beaverhead MT, Blaine MT, Carter MT, Custer MT, Daniels MT, Dawson MT, Fallon MT, Fergus MT, Garfield MT, Glacier MT, Golden Valley MT, Hill MT, Judith Basin MT, Lake MT, Liberty MT, Lincoln MT, McCone MT, Madison MT, Meagher MT, Musselshell MT, Petroleum MT, Phillips MT, Pondera MT, Powder River MT, Prairie MT, Richland MT, Roosevelt MT, Rosebud MT, Sanders MT, Sheridan MT, Sweet Grass MT, Toole MT, Treasure MT, Valley MT, Wheatland MT, Wibaux MT, Churchill NV, Douglas NV, Esmeralda NV, Eureka NV, Humboldt NV, Lander NV, Lincoln NV, Lyon NV, Mineral NV, Nye NV, Pershing NV, White Pine NV, Catron NM, Chaves NM, Colfax NM, Curry NM, De Baca NM, Eddy NM, Grant NM, Guadalupe NM, Harding NM, Hidalgo NM, Lea NM, Lincoln NM,

Los Alamos NM, Luna NM, McKinley NM, Mora NM, Otero NM, Quay NM, Rio Arriba NM, Roosevelt NM, San Miguel NM, Sierra NM, Socorro NM, Taos NM, Union NM, Baker OR, Clatsop OR, Curry OR, Douglas OR, Gilliam OR, Grant OR, Harney OR, Lake OR, Lincoln OR, Sherman OR, Tillamook OR, Union OR, Wallowa OR, Wasco OR, Wheeler OR, Carbon UT, Daggett UT, Duchesne UT, Emery UT, Garfield UT, Grand UT, Kane UT, Millard UT, Piute UT, Rich UT, San Juan UT, Sanpete UT, Sevier UT, Uintah UT, Wayne UT, Ferry WA, Grays Harbor WA, Island WA, Jefferson WA, Kittitas WA, Klickitat WA, Lewis WA, Mason WA, Okanogan WA, Pacific WA, Pend Oreille WA, San Juan WA, Stevens WA, Wahkiakum WA, Carbon WY, Goshen WY, Hot Springs WY, Johnson WY, Lincoln WY, Niobrara WY, Platte WY, Sheridan WY, Sublette WY, Uinta WY, Washakie WY, and Weston WY

Produced by the  
**Economic Profile System (EPS)**

August 28, 2008

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### About The Economic Profile System (EPS)

This profile was produced using the 2007 version of the Economic Profile System (EPS), last updated in April 2008. EPS is designed to allow users to produce detailed socioeconomic profiles automatically and efficiently at a variety of geographic scales using the spreadsheet program Microsoft Excel.

Profiles contain tables and figures that illustrate long-term trends in population; employment and personal income by industry; average earnings; business development; retirement and other non-labor income; commuting patterns; agriculture; and earnings by industry.

Databases used for EPS profiles are from: Bureau of the Census including County Business Patterns; Bureau of Labor Statistics; and the Regional Economic Information System (REIS) of the Bureau of Economic Analysis, U.S. Department of Commerce.

EPS was developed in partnership with the Bureau of Land Management by Ray Rasker, Jeff van den Noort, Ben Alexander and Patty Gude when they were employees of the Sonoran Institute, and continues to be refined and improved by these authors under the auspices of their new organization, Headwaters Economics.

EPS and Acrobat files (.pdf) of completed profiles for the West are available for free download at [www.headwaterseconomics.org](http://www.headwaterseconomics.org).

For technical questions about EPS, contact Jeff van den Noort at [jeff@headwaterseconomics.org](mailto:jeff@headwaterseconomics.org).



[www.headwaterseconomics.org](http://www.headwaterseconomics.org)

**Headwaters Economics** is a high-tech nonprofit organization that offers a unique blend of research skills and on-the-ground experience based on over 20 years of work with communities, landowners, public land managers and elected officials. Our mission is to improve community development and land management decisions in the West.



[www.blm.gov](http://www.blm.gov)

**The Bureau of Land Management (BLM)**, an agency within the U.S. Department of the Interior, administers 262 million surface acres of America's public lands, located primarily in 12 Western States. The BLM sustains the health, diversity, and productivity of the public lands for the use and enjoyment of present and future generations.

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There are two related systems for producing socioeconomic profiles: this one, the Economic Profile System (EPS) and the Economic Profile System Community (EPSC). For best results, use both profile systems. Below is a table highlighting how the two systems complement each other.

	EPS	EPSC
Geographic level of detail	Nation Region (metro, non-metro, total) State (metro, non-metro, total) County	Nation, Region, Division, States, Counties, County Subdivisions, Places (Towns), Indian Reservations, Congressional Districts
Databases used	Bureau of the Census (Census) County Business Patterns (CBP) Bureau of Labor Statistics (BLS) Bureau of Economic Analysis (BEA), Regional Economic Information System (REIS)	Bureau of the Census, Decennial Census of Population and Housing, 1990, 2000. (1990 to 2000 comparisons at the county level only)
Time series used	Continuous data from 1970 to the most recent data available.	2000. At the county level only 1990 to 2000 comparisons can be made to show changes in age and household income distribution.
Advantages	Long-term trend analysis including trends in employment and personal income by sector, the number of businesses establishments by type and size, and non-labor sources of income such as retirement and age-related income. Wages by Industry. Counties are compared to states and nation. Key indicators of performance are benchmarked against the US medians.	Age distribution, race, housing costs, housing affordability, education rates, poverty.  Finer geographic detail.
Disadvantages	For some counties employment and personal income data may be suppressed for some industries and for some years. EPS includes a system for estimating these data gaps.	Census data is never suppressed, but it is less useful than REIS data used in EPS to see long-term trends by industry; it is only available only for 2000 with limited comparisons to 1990.

**Important notes:**

- 1) Total employment figures from the Regional Economic Information System (used in most of EPS) and the other sources can differ for the following reasons:
  - Census employment figures are reported by place of residence, while BEA REIS and the other sources are by place of work.
  - BEA REIS counts all jobs, regardless of whether part-time or whether a person has several jobs. For example, if a person has three part-time jobs, they count it as three jobs.
  - In some areas seasonality may play a role: the census is taken in the spring, a shoulder season for many “resort” areas, while BEA REIS data is an annual average.
  - BEA REIS includes sole proprietors and government employment while County Business Patterns and BLS Wages do not.
  - Earnings from BEA REIS on pages 14 and 25 include the value of benefits while the wages on page 32 from the BLS do not.
- 2) Tables and charts may be copied from Excel into any other program, like Word or PowerPoint: highlight the selection, choose copy from the edit menu, then open Word or PowerPoint and insert by choosing "Paste Special" in the Edit Menu. We recommend that you paste charts as a picture.
- 3) This profile also shows business cycles, represented as vertical bars on selected charts.
- 4) EPS is updated every year with the latest figures.
- 5) All income figures in this profile (except for the graph on the top of page 5) are adjusted for inflation reported in 2005 dollars.

The following pages (2-25) contain long-term trends in demographics, employment and income. No disclosure restrictions occur in this section.

### In this section you will learn about:

1. Changes in population, age distribution, household income distribution and housing affordability.
2. Comparisons of the county to the state and the nation.
3. Employment and income by type: proprietors versus wage and salary.
4. Personal income by type: labor versus non-labor income.
5. The role of transfer payments.
6. How well do we recover from recessions?
7. Trends in government employment.
8. Earnings per job versus per capita income.
9. Growth in firms by size and industry type.
10. Unemployment rates.
11. Cross-county flow of dollars via commuting.
12. Trends in agricultural businesses.

### Highlights - In 205 Isolated Aggregation:

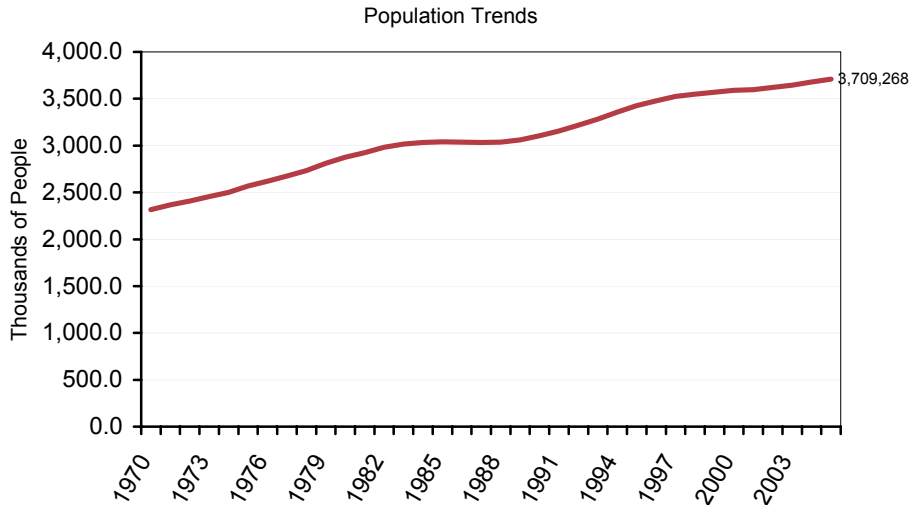
These highlights are based on how this area compares to the distribution of all of the counties in the United States. See the methodology section at the end for more information.

- Population Growth (Annualized rate, 1970-2005) was somewhat fast.
- Employment Growth (Annualized rate, 1970-2005) was somewhat fast.
- Personal Income Growth (Adjusted for Inflation, Annualized rate, 1970-2005) was roughly average.
- Non-labor Income Share of Total in 2005 was somewhat high.
- Median Age\* was roughly average.
- Per Capita Income (2005) was roughly average.
- Average Earnings Per Job (2005) was roughly average.
- Education Rate\* (% of population 25 and over who have a college degree) was somewhat high.
- Education Rate\* (% of population 25 and over who have less than a high school diploma) was roughly average.
- Employment Specialization\* was roughly average.
- Rich-Poor Ratio\* (for each household that made over \$100K, how many households made less than \$30K) was roughly average.
- Housing Affordability (100 or above means that the median family can afford the median house)\* was somewhat less affordable.
- Government share of Total employment was somewhat high.
- Unemployment Rate in 2006\*\* was roughly average.

\* from 2000 US Census \*\* from Bureau of Labor Statistics

## Population

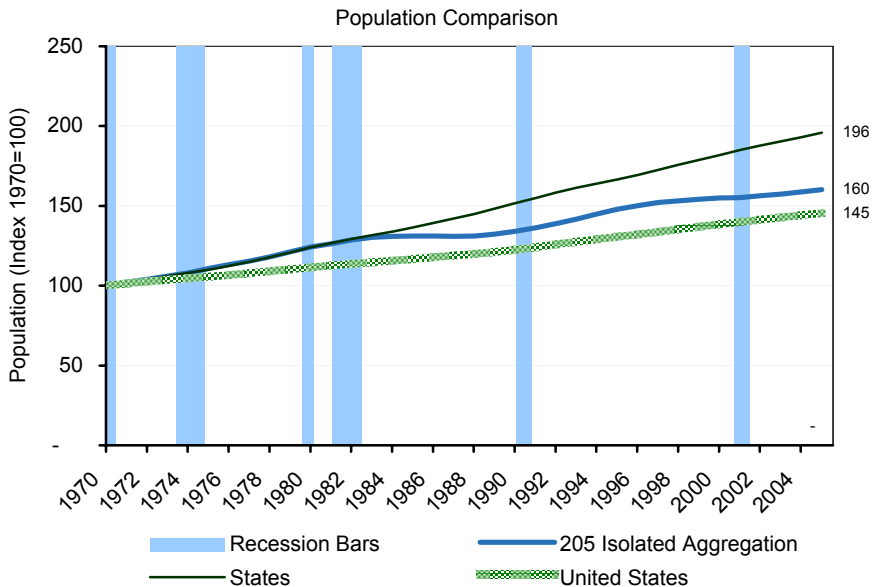
- From 1970 to 2005 population grew by 1,393,317 people, a 60% increase in population.
- At an annual rate, this represents an increase of 1.4%.



The vertical shaded bars on the figure below represent the last five recession periods: November 1973 to March 1975; January 1980 to July 1980; July 1981 to November 1982; July 1990 to March 1991; March 2001 to November 2001. More information about recessions is available on the next page.

## Population Growth Compared to the State and the Nation

- Over the last 35 years population growth in 205 Isolated Aggregation has been slower than the state and faster than the nation.
- Population growth is not generally impacted by national recessions.
- Data is indexed by dividing by the value in 1970 times 100. A value of 100 indicates that it has not changed since 1970.



Source: BEA REIS 2005 Table CA30

**How well do we recover from recessions?**

An important indicator of economic performance is the ability to recover quickly from recessions.

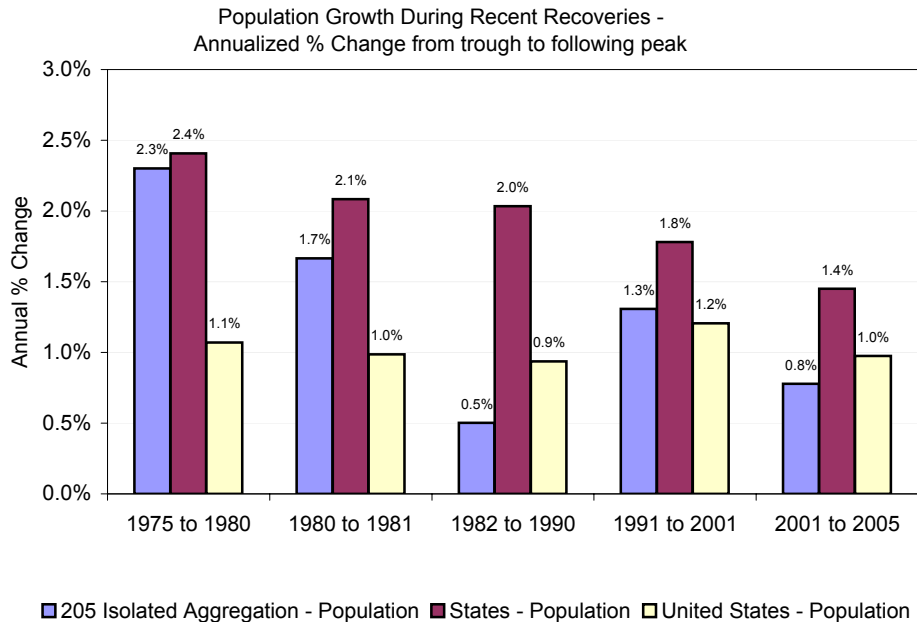
A recession is defined by the National Bureau of Economic Research as “a significant decline in activity spread across the economy, lasting more than a few months, visible in industrial production, employment, real income, and wholesale-retail sales.”

The graph below shows how well we have recovered from the last five recessions. The recovery periods are from the end of one recession (the trough) to the beginning of the next recession (the peak).

This type of graph is repeated throughout the profile to show how the area recovers from recessions compared to the state and the nation.

See [www.nber.org/cycles.html](http://www.nber.org/cycles.html) for more information about business cycles.

- In the latest recovery (2001 to 2005), population growth in States (up 1.4%) outpaced the United States and 205 Isolated Aggregation.
- Similarly, in the last recovery (1991 to 2001), States (up 1.8%) grew the fastest.
- In the recovery from 1982 to 1990, States (up 2.0%) grew the fastest.



Source: BEA REIS 2005 Table CA30

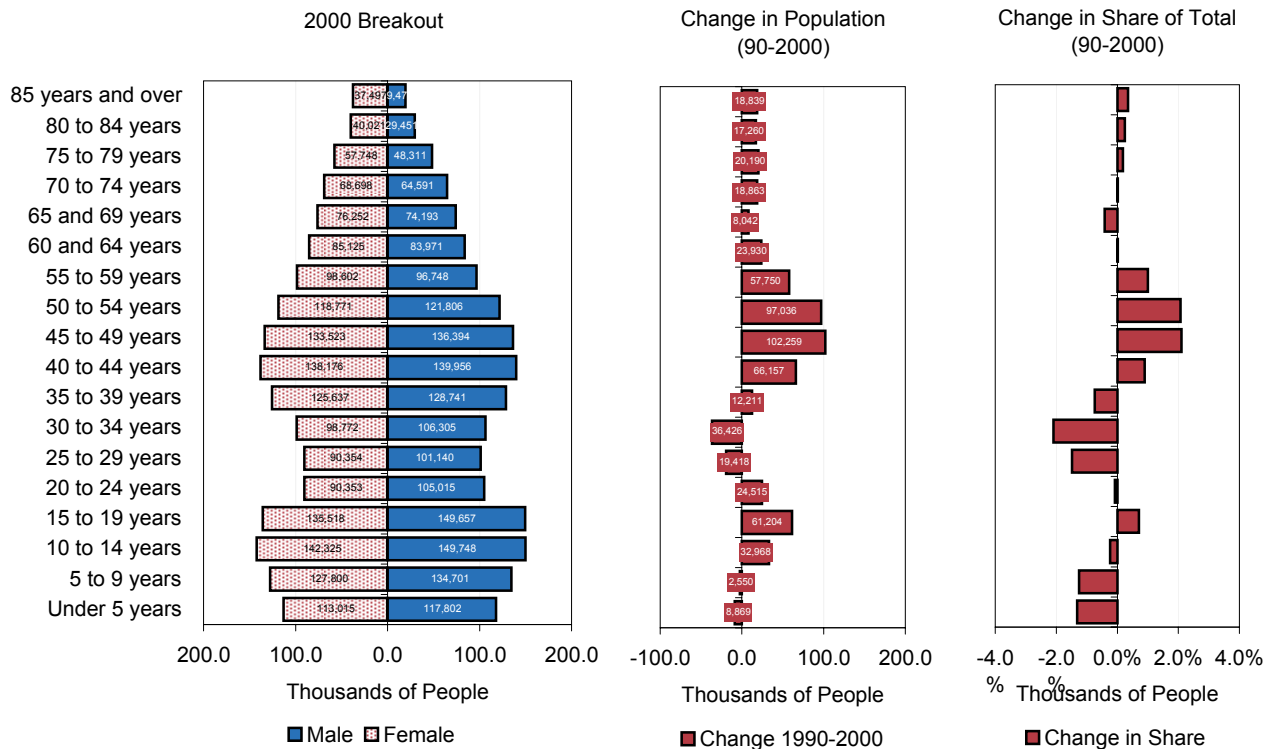
- The population has gotten older since 1990. The median age in 2000 is 37.7 years, up from 33.7 years in 1990.
- The largest age category is 10 to 14 years old (292,073 people or 8.1% of the total).
- Total Population in 2000 was 3,586,195 people, up 16% from 3,092,234 in 1990.
- The age group that has grown the fastest, as a share of total, is 45 to 49 years, up 102,259 people. Their share of total rose by 2.1%

Population by Age and Sex									
	Total Number	Under 20 years		40 - 54 (Baby Boom in 2000)		65 years and over		Median Age	Density (Pop. per sq. mi.)
		Number	Share	Number	Share	Number	Share		
Total Population									
2000	3,586,195	1,070,566	30%	788,626	22%	516,240	14%	37.7	6
1990	3,092,234	987,813	32%	523,174	17%	433,046	14%	33.7	5
10 Yr. Change	493,961	82,753	-2%	265,452	5%	83,194	0%	4.0	1
10 Yr. % Change	16%	8%		51%		19%		12%	16%
2000 Sex Breakout									
Male	1,808,008	551,908	31%	398,156	22%	236,024	13%	36.6	
Female	1,778,187	518,658	29%	390,470	22%	280,216	16%	38.7	
Male/Female Split	50% / 50%	52% / 48%		50% / 50%		46% / 54%			

2000 Table SF1 - P12 & 1990 SF1 Table P05 & P12

In the graphs below, changes in population by age are shown two ways. The "Change in Population" graph illustrates how each age bracket has changed in the last 10 years. The "Change in Share" graph illustrates how each category has changed as a share of total. Note that an age bracket can have an increase in population while declining as a share of total. The "Change in Share" graph usually demonstrates how the baby boom has caused a demographic shift in the population (growth in the 40-60 age brackets).

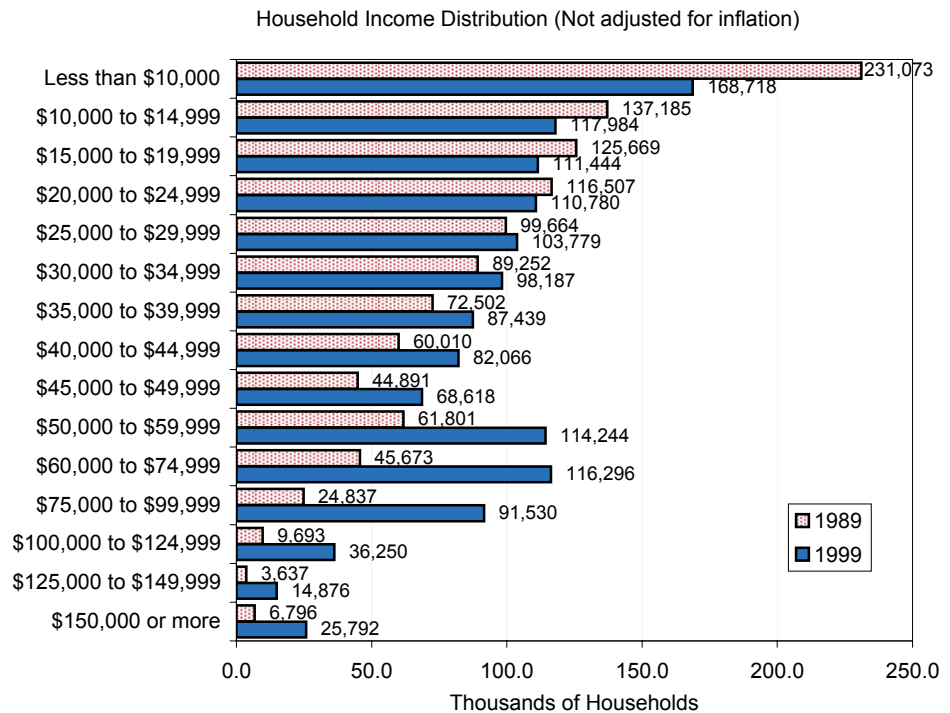
Note: In aggregated profiles, medians are interpolated.



Source: Census 2000 and Census 1990

## Income Distribution - Households

- In 1999, for every household that made over \$100K, there were 8.0 households that made under \$30K. 10 years earlier, for every household that made over \$100K, there were 35.3 households that made under \$30K.
- Please note that the income distribution is not adjusted for inflation so some of the changes are due to inflation.



## Housing Affordability - Owner Occupied

- The housing affordability index is 140, which suggests that the median family can afford the median house. \*
- Housing affordability has not changed in the last decade.

Owner Occupied Housing Affordability	1990	2000
Specified owner-occupied housing units: Median value (Adjusted for Inflation in \$	75,626	\$ 98,600
% of median income necessary to buy the median house	18%	18%
Income required to qualify for the median house	\$ 25,506	\$ 27,861
Housing Affordability Index: (100 or above means that the median family can afford the median house.)*	138	140

Universe: Specified owner-occupied housing units

SF3 - H76

Income in:	1989	1999
Median household income (Adj. for Inflation in 2000 \$)	\$ 30,345	\$ 33,120
Median family income (Adj. for Inflation in 2000 \$)	\$ 35,212	\$ 38,915

Universe: Total population, Households, Families

SF3 - P82,P53,P77

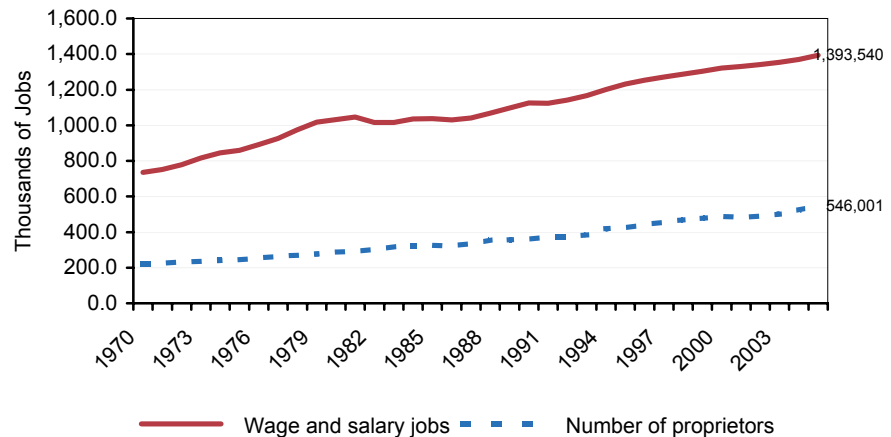
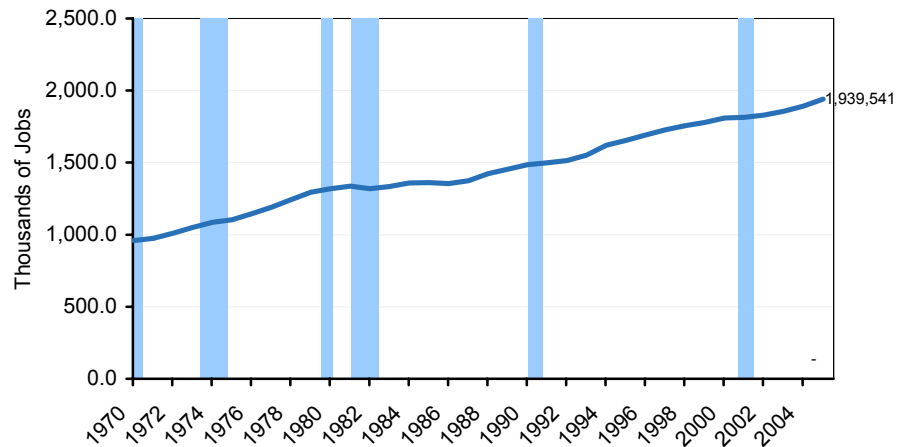
\* Note: The housing affordability figures assume a 20% down payment and that no more than 25% of a family's income goes to paying the mortgage. It is based on an interest rate of 10.01% in 1990 and 8.03% in 2000. Use this statistic as a comparative, rather than absolute, measure.

Note: In aggregated profiles, medians are interpolated.

Source: Census 2000 and Census 1990

Long term trend

- From 1970 to 2005, 980,186 new jobs were created.
- From 1970 to 2005, the majority of job growth, 67% of new jobs, was in wage and salary employment (people who work for someone else).
- Employment of wage and salary employment (people who work for someone else) contributed to 67% of new employment from 1970 to 2005, and 57% of new employment since 1995.
- In 1970, proprietors represented 23.3% of total employment; by 2005, they represented 28.2%.



**Wages and Salaries vs. Proprietors**  
Changes from 1970 to 2005

	1970	% of Total	1995	2005	% of Total	New Employment (70-05)	% of New Employment	New Employment (95-05)	% of New Employment
Total full-time and part-time employment	959,355		1,655,125	1,939,541		980,186		284,416	100.0%
Wage and salary jobs	735,917	76.7%	1,231,163	1,393,540	71.8%	657,623	67.1%	162,377	57.1%
Number of proprietors	223,438	23.3%	423,962	546,001	28.2%	322,563	32.9%	122,039	42.9%
Number of nonfarm proprietors 5/	141,685	14.8%	341,436	460,113	23.7%	318,428	32.5%	118,677	41.7%
Number of farm proprietors	81,769	8.5%	82,526	85,888	4.4%	4,119	0.4%	3,362	1.2%

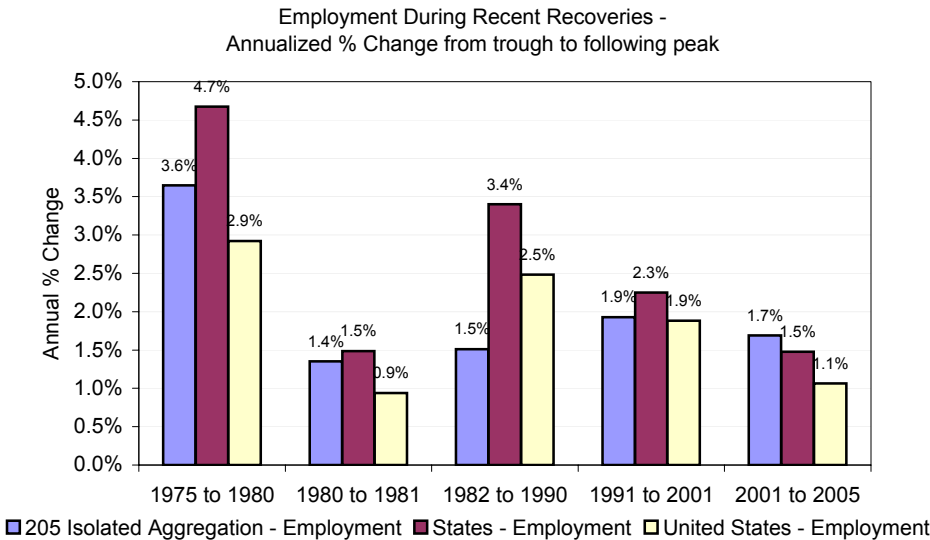
**Proprietors** include sole proprietorships, partnerships, and tax-exempt cooperatives. A sole proprietorship is an unincorporated business owned by a person. A partnership is an unincorporated business association of two or more partners. A tax-exempt cooperative is a nonprofit business organization that is collectively owned by its members.

**Wage and salary** employment refers to employees.

Source: BEA REIS 2005 Table CA30

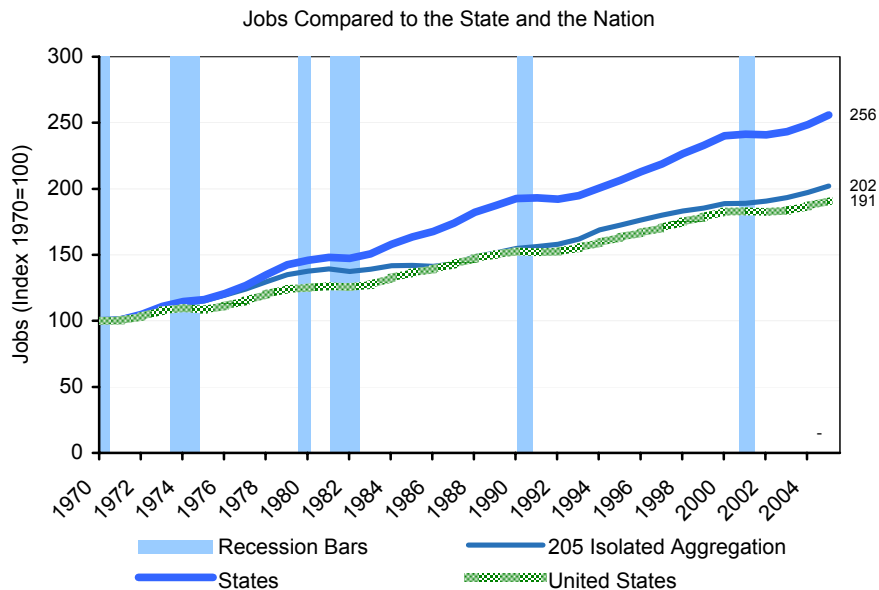
How well do we recover from recessions?

- In the latest recovery (2001 to 2005), employment growth in 205 Isolated Aggregation (up 1.7%) has outpaced States and the United States.
- Alternatively, in the last recovery (1991 to 2001), States (up 2.3%) grew the fastest.
- In the recovery from 1982 to 1990, States (up 3.4%) grew the fastest.



Job Growth Compared to the State and the Nation

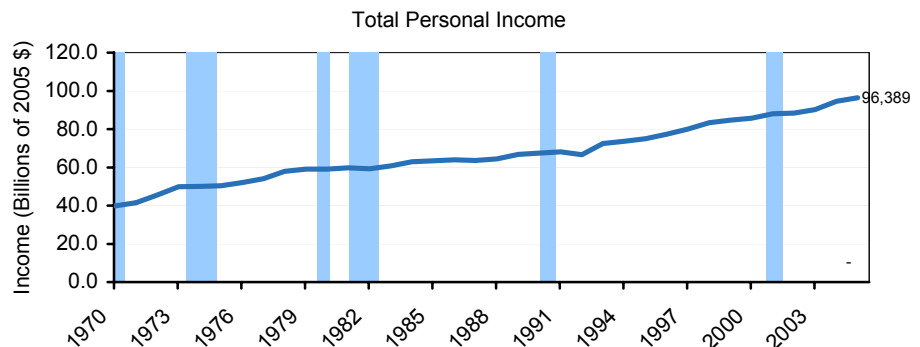
- Over the last 35 years job growth in 205 Isolated Aggregation has been slower than the state and faster than the nation.
- Some areas can experience employment gains even during recessions. If so, check to see how much is due to migration and population changes.



Source: BEA REIS 2005 Table CA30

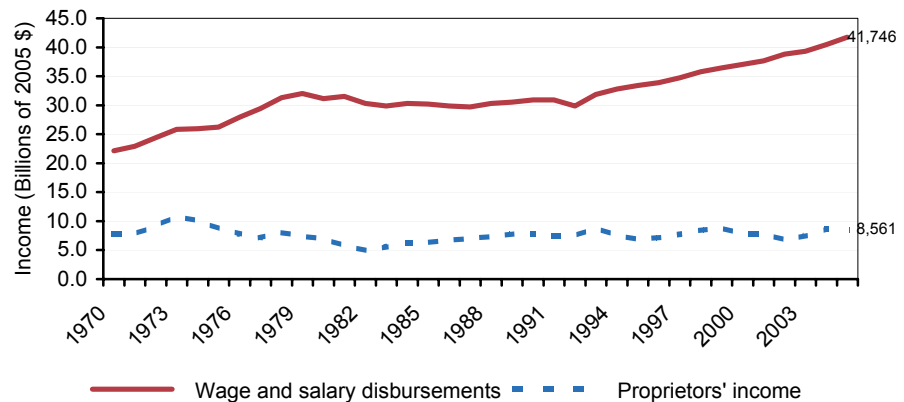
Long term trend

- From 1970 to 2005, personal income added \$56,549 million in real terms.
- The annualized growth rate was 2.6%.



Importance of Proprietors

- In the last 35 years, wage and salary disbursements grew at an annual rate of 1.8%, outpacing proprietors' income which was roughly unchanged.
- 3.0% of new labor income from 1970 to 2005 was from proprietors' income.



Wages and Salaries vs. Proprietors								
All income in millions of 2005 dollars	1970		1995		2005		New Income 70-05	% of New Income
	1970	% of Labor	1995	% of Labor	2005	% of Labor		
<b>Labor Sources</b>	29,664	100%	43,744	100%	57,476	100%	27,811	100.0%
Wage and salary disbursements	22,166	75%	33,424	76%	41,746	73%	19,580	70.4%
Proprietors' income	7,717	26%	6,864	16%	8,561	15%	844	3.0%
Nonfarm proprietors' income	4,680	16%	5,822	13%	7,543	13%	2,863	10.3%
Farm proprietors' income	3,037	10%	1,042	2%	1,018	2%	(2,019)	NA

**Wage and salary** is monetary remuneration of employees, including employee contributions to certain deferred compensation programs, such as 401(K) plans.

**Proprietors' income** includes income from sole proprietorships, partnerships and tax-exempt cooperatives. A sole proprietorship is an unincorporated business owned by a person. A partnership is an unincorporated business association of two or more partners. A tax-exempt cooperative is a nonprofit business organization that is collectively owned by its members.

Source: BEA REIS 2005 Table CA05N and CA30

**Definitions:**

“Proprietors” refers to employment and income from sole proprietorships, partnerships, and tax-exempt cooperatives.  
 “Wage and salary” refers to employees; people who work for someone else.

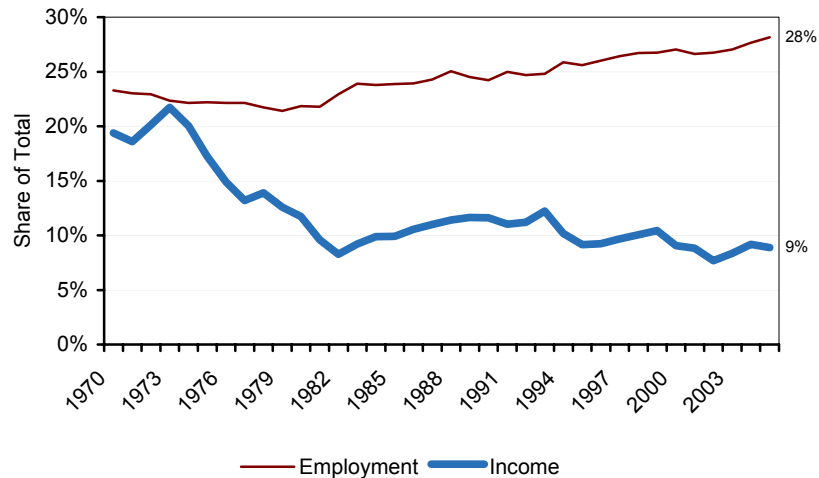
**Are proprietors an important indicator of economic health?**

Growth of proprietor employment and income can be a healthy sign that opportunities for entrepreneurship exist. Another way to gauge the health of small business growth is to look at changes in businesses by type and size of establishment (pages 16-18).

Growth of proprietors can also mean that a rising number of people in the community want to (or need to) have side jobs in addition to their wage and salary jobs. When this is the case, earnings from second jobs can pull down average wages. To see if this is a sign of stress, look for other potential stress indicators in this profile: unemployment rates over time and changes in earnings per job.

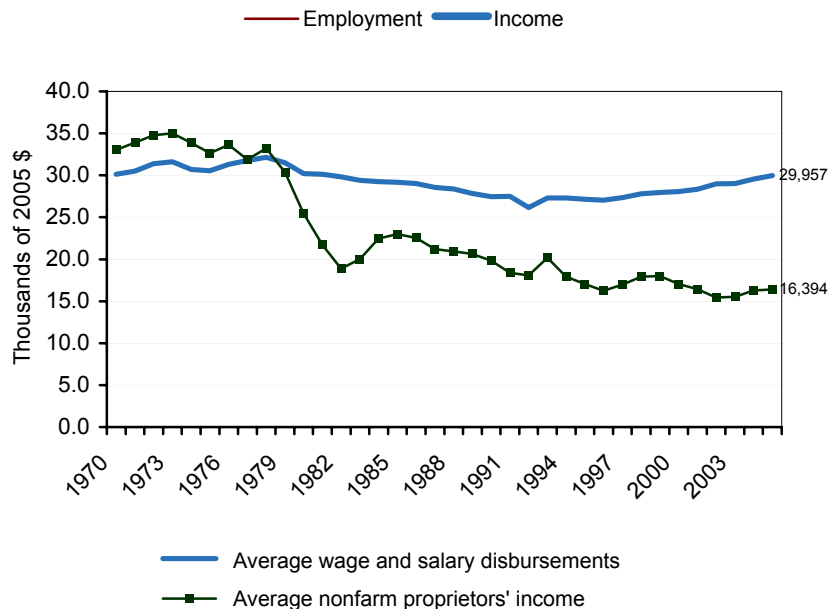
**Proprietors' Share of Total (Income vs. Employment)**

- In 2005, proprietors' share of total employment (28%) was higher than proprietors' income share of total (9%).
- From 1970 to 2005, proprietors' income share of total fell by 54.1%, while proprietors' employment share of total grew by 20.9%.



**How are Proprietors Doing?**

- From 1970 to 2005, average wage and salary disbursements fell at an annualized rate of 0.0% (adjusted for inflation), declining slower than average nonfarm proprietors' income, which fell by 2.0%.
- In 2005, average wage and salary disbursements were \$29,957 (adjusted for inflation), more than average nonfarm proprietors' income (\$16,394).
- In 1970, it was the other way around. Average nonfarm proprietors' income was \$33,034 (adjusted for inflation), more than average wage and salary disbursements (\$30,121).
- If these shares vary widely, it suggests that proprietors and wage earners have different earnings.



Source: BEA REIS 2005 Table CA30

The term "Non-Labor Income" is also referred to by some economists as "Non-Earnings Income". It consists of:

- Dividends, Interest and Rent (collectively often referred to as money earned from investments).
- Transfer Payments (payments from governments to individuals such as Medicare, Social Security, unemployment compensation, disability insurance payments and welfare). See the next page for a breakout of transfer payments.



- In the last 35 years, non-labor sources grew at an annual rate of 3.9%, outpacing labor sources which grew at a 1.9% rate.
- 40.4% of total personal income in 2005 was from non-labor sources.
- 50.8% of new income from 1970 to 2005 was from non-labor sources.

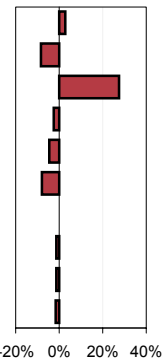
Non-labor income under estimates retirement income because it does not include pensions (401Ks).

Labor vs. Non-Labor										
All income in millions of 2005 dollars	1970		1995		2005		New Income 70-05	% of New Income	% Chg Ann. Rate 70-05	% Chg Ann. Rate 95-05
	1970	% of Total	1995	% of Total	2005	% of Total				
<b>Total Personal Income</b>	39,840	100%	74,954	100%	96,389	100%	56,549	100.0%	2.6%	2.5%
<b>Labor Sources</b>	29,664	74%	43,744	58%	57,476	60%	27,811	49.2%	1.9%	2.8%
<b>Non-Labor Sources</b>	10,176	26%	31,210	42%	38,914	40%	28,738	50.8%	3.9%	2.2%
Dividends, interest, and rent	5,760	14%	16,172	22%	17,800	18%	12,040	21.3%	3.3%	1.0%
Personal current transfer receipts	4,415	11%	15,037	20%	21,114	22%	16,698	29.5%	4.6%	3.5%

Percentages do not add to 100 because of adjustments made by BEA, such as residence, social security, and others.

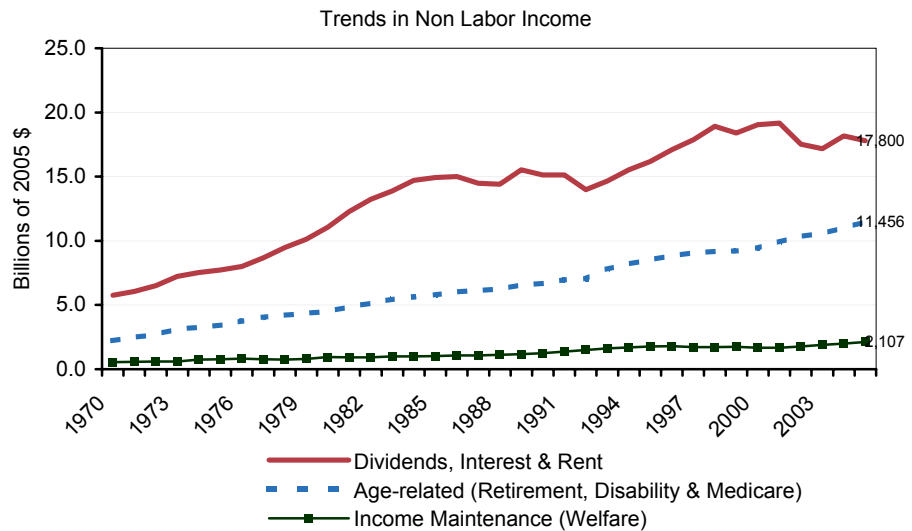
Source: BEA REIS 2005 Table CA30

Components of Transfer Payments							
All figures in millions of 2005 dollars	% of Total TP		% of Total TP		New Payments	% of New Payments	Change in Share of Total (1970 - 2005)
	1970	2005	1970	2005	1970 to 2005	2005	
Total transfer payments	4,415.3	21,113.6			16,698.3		
Government payments to individuals	4,115.5	93%	20,279.6	96%	16,164.1	96.8%	
Retirement & disab. insurance benefit payments	2,084.3	47%	8,184.7	39%	6,100.4	36.5%	
Medical payments	577.9	13%	8,573.0	41%	7,995.1	47.9%	
Income maintenance benefit payments ("welfare")	553.2	13%	2,106.6	10%	1,553.5	9.3%	
Unemployment insurance benefit payments	283.0	6%	394.7	2%	111.7	0.7%	
Veterans benefit payments	508.8	12%	768.6	4%	259.7	1.6%	
Federal educ. & trng. asst. pay. (excl. vets)	31.8	0.7%	138.7	0.7%	107.0	0.6%	
Other payments to individuals	84.4	1.9%	113.5	0.5%	29.1	0.2%	
Payments to nonprofit institutions *	177.4	4%	581.9	3%	404.5	2.4%	
Business payments to individuals	121.4	3%	252.0	1%	130.6	0.8%	
Age-related (Retirement, Disability & Medicare)	2,225.8	50%	11,456.3	54%	9,230.5	55.3%	



### Trends in Non-Labor Income by Type

- The largest components of Non-Labor Income are from Dividends, Interest & Rent (i.e., money earned from past investments).
- In 2005 welfare represented 10.0% of transfer payments, and 2.2% of total personal income. This is down from 1970 and down slightly from 1980.



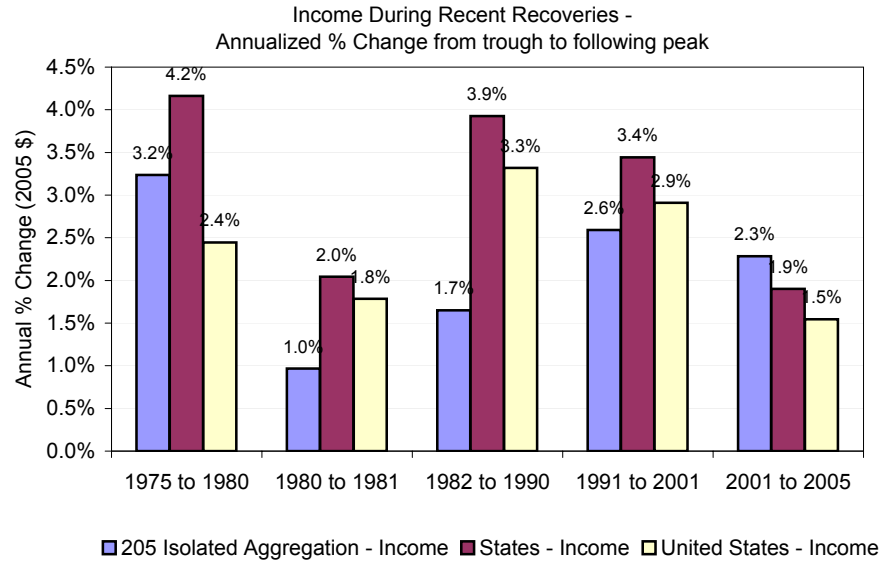
### Components of Transfer Payments

- In 2005, 54% of Transfer Payments were from age-related sources (retirement, disability, insurance payments, and Medicare), while 10% was from welfare.

Source: BEA REIS 2005 Table CA35

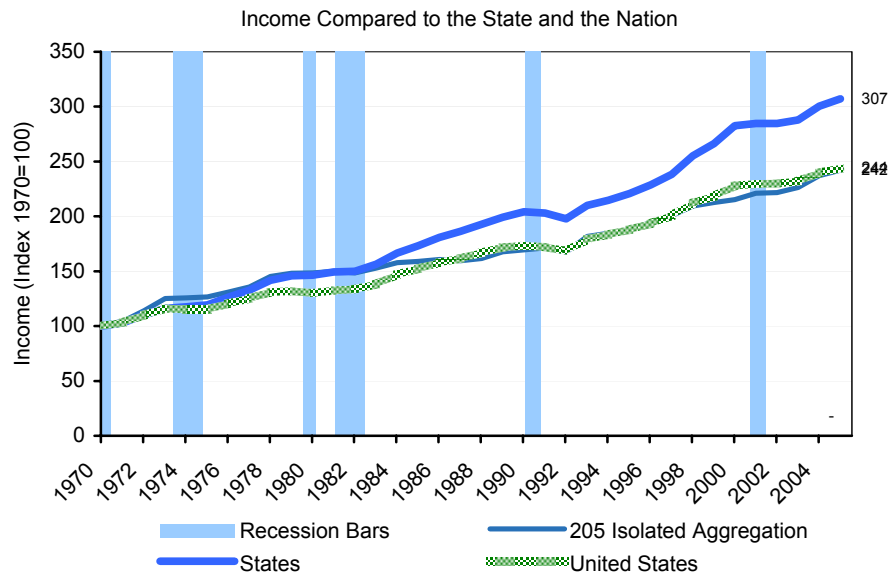
How well do we recover from recessions?

- In the latest recovery (2001 to 2005), income growth in 205 Isolated Aggregation (up 2.3%) outpaced States and the United States.
- Alternatively, in the last recovery (1991 to 2001), States (up 3.4%) grew the fastest.
- In the recovery from 1982 to 1990, States (up 3.9%) grew the fastest.



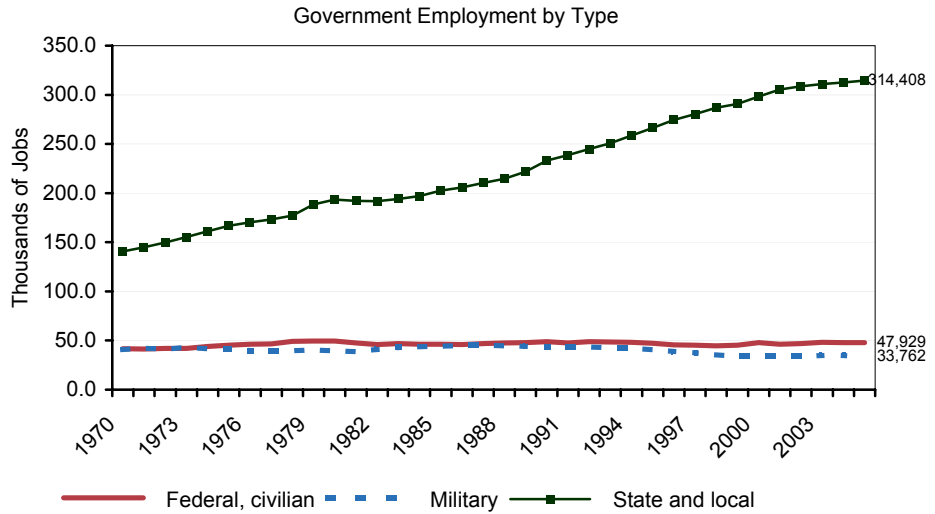
Income Growth Compared to the State and the Nation

- Over the last 35 years income growth in 205 Isolated Aggregation has been slower than the state and slower than the nation.
- Some areas can experience income gains even during the recessions. If so, check to see how much of the change is due to changes in earnings per job, employment, migration and population changes.

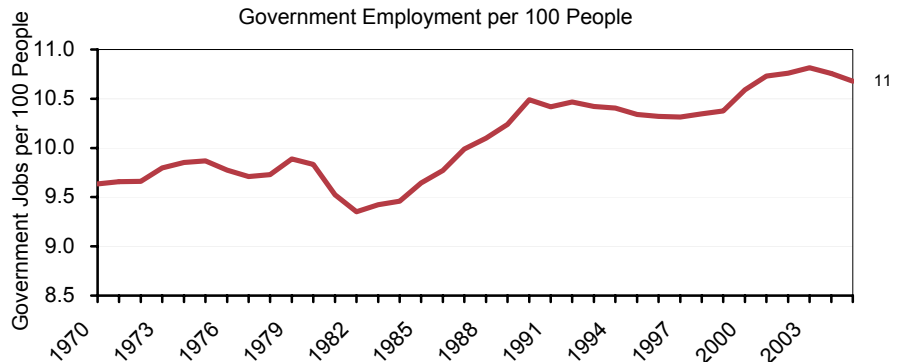


Source: BEA REIS 2005 Table CA30

- The majority of the growth in government employment has been in state and local government (173,745 Jobs).



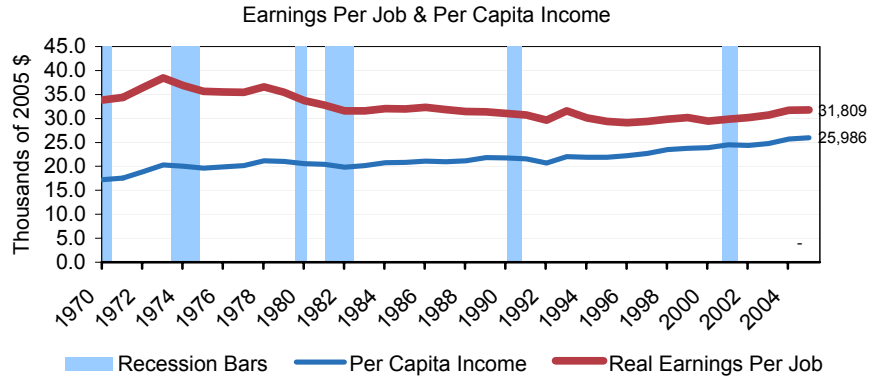
- Is the size of government getting bigger? One way to answer this is to look at whether government employment has grown. If so, what type of government employment, and how does it compare to population growth?



Source: BEA REIS 2005 Table CA25 and CA25N

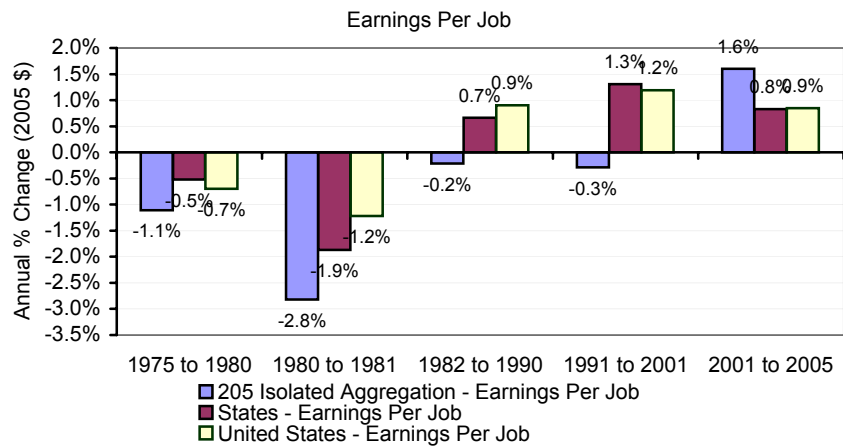
$$\text{Average Earnings per Job} = \frac{\text{Total Wages Earned}}{\text{Total \# of Workers}}$$

- Average earnings per job, adjusted for inflation, have fallen from \$33,845 in 1970 to \$31,809 in 2005.
- In 2005, Average earnings per job in 205 Isolated Aggregation (\$31,809) were lower than the state (\$47,507) and the nation (\$45,817).



**How well do we recover from recessions?**

- In the current recovery (2001 to 2005), earnings per job growth in 205 Isolated Aggregation (up 1.6%) have outpaced the United States and States.
- Alternatively, in the last recovery (1991 to 2001), States (up 1.3%) grew the fastest.
- In the recovery from 1982 to 1990, the United States (up 0.9%) grew the fastest.



**Reasons why earnings per job may change over time:**

- 1) Average earnings per job statistics include full and part-time employment. In some counties only a portion of the eligible workforce works full-time, driving down wage statistics. Run an EPSC profile to see the percentage of people working full-time.
- 2) Communities with an increase in tourism may see a decline in earnings due to a rise in seasonal (part-time) workers.
- 3) Communities that have established themselves as regional retail trade centers may see a decline in wages due to the low wages paid in retail trade.
- 4) Structural changes may have resulted in the loss of relatively high-wage occupations. Look at the long-term trends in employment, by industry, and compare to the nation and other counties. Are the changes local, or part of nation-wide trends?
- 5) More women have entered the workforce, and because of relatively lower pay, or because of fewer hours worked (depending on the region both may occur), earnings may decline over time. For a comparison of male versus female income run an EPSC profile.
- 6) Earnings will decline if job growth is primarily from low-wage services industries. Look at the breakdown of different industrial sectors to see the type of service industries that are growing. Does the community have what it takes (education, airports, amenities, etc.) to attract the high-wage service industries (engineering, finance, etc.)?
- 7) People may be choosing to live in some communities for quality of life reasons. In some areas the increase in population can outpace the rate of job creation, thereby flooding the labor market and causing a downturn in wages. Look at the growth rates of population relative to growth in jobs and personal income.

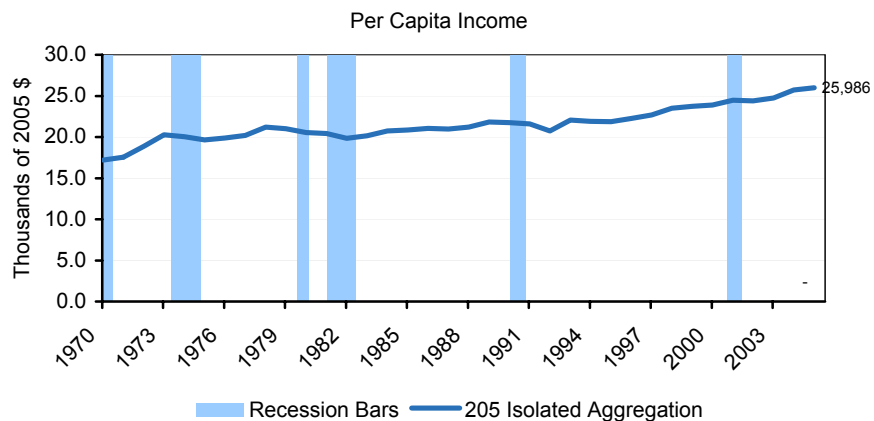
Source: BEA REIS 2005 Table CA30

$$\text{PCI} = \frac{\text{Total Personal Income}}{\text{Population}}$$

**Per capita income** is often used as a measure of economic performance, but it should be combined with changes in earnings per job for a realistic picture of economic health:

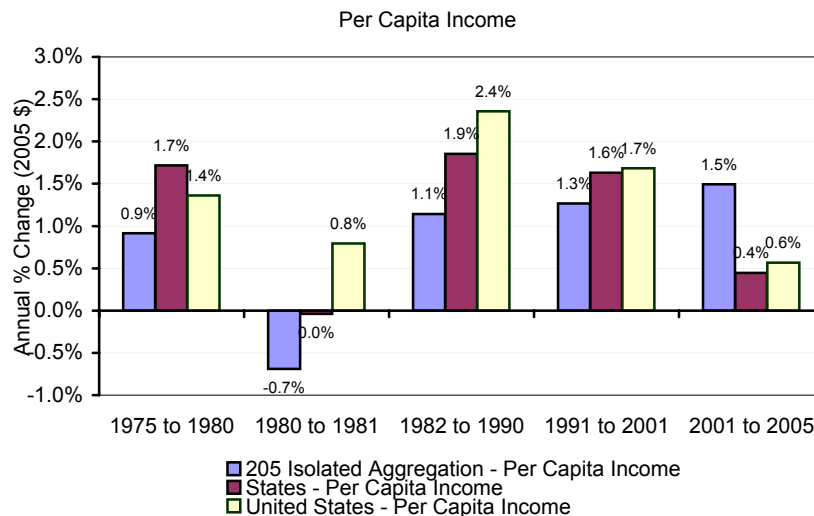
Since total personal income includes income from 401(k) plans as well as other non-labor income sources like transfer payments, dividends, and rent, it is possible for per capita income to rise, even if the average wage per job declines over time. In other words, non-labor sources of income can cause per capita income to rise, even if people are earning less per job.

- Per capita income, adjusted for inflation, has risen from \$17,202 in 1970 to \$25,986 in 2005.
- In 2005, per capita income in 205 Isolated Aggregation (\$25,986) was lower than the state (\$35,006) and the nation (\$34,471).



How well do we recover from recessions?

- In the current recovery (2001 to 2005), per capita income growth in 205 Isolated Aggregation (up 1.5%) has outpaced the United States and States.
- Alternatively, in the last recovery (1991 to 2001), the United States (up 1.7%) grew the fastest.
- In the recovery from 1982 to 1990, the United States (up 2.4%) grew the fastest.



Source: BEA REIS 2005 Table CA30

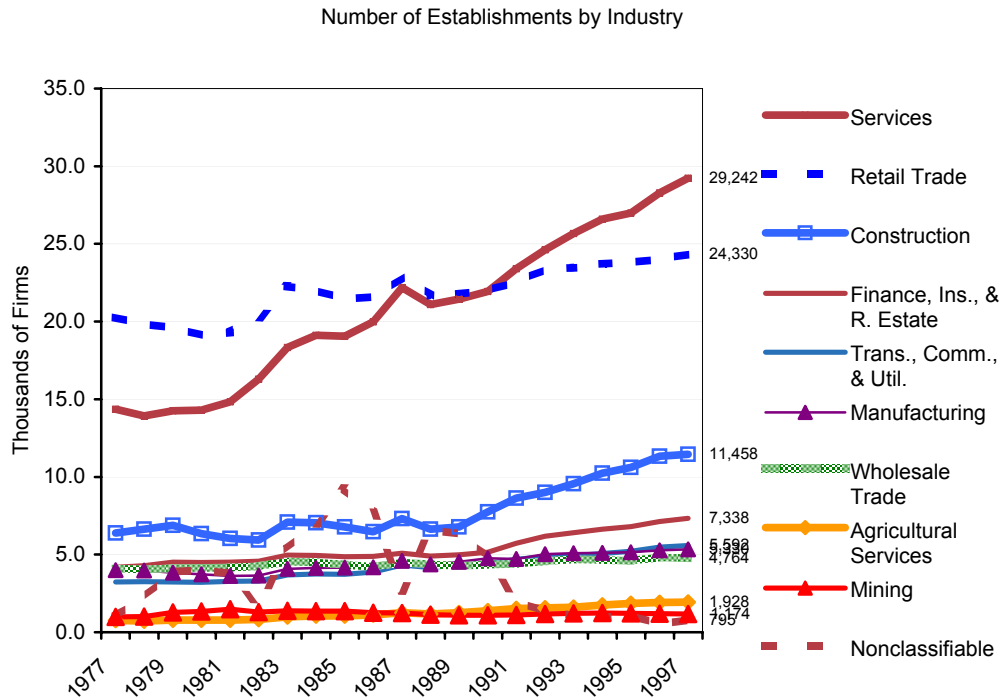
The advantage of this data source is that it never has disclosure restrictions. This source also releases data for hundreds of sectors (available on demand). The data on this page are from the US Census County Business Patterns, which unlike the REIS data, does NOT include proprietors, government, household services or railroad workers. If available, we encourage you to look at employment and income data from BEA REIS starting on page 26 as well.

**Growth**

- The employment category whose share of total gained the most was services, which went from 24.2% in 1977 to 31.8% in 1997.

**Decline**

- The category whose share of total shrank the most was retail trade, which went from 34.2% in 1977 to 26.5% in 1997.

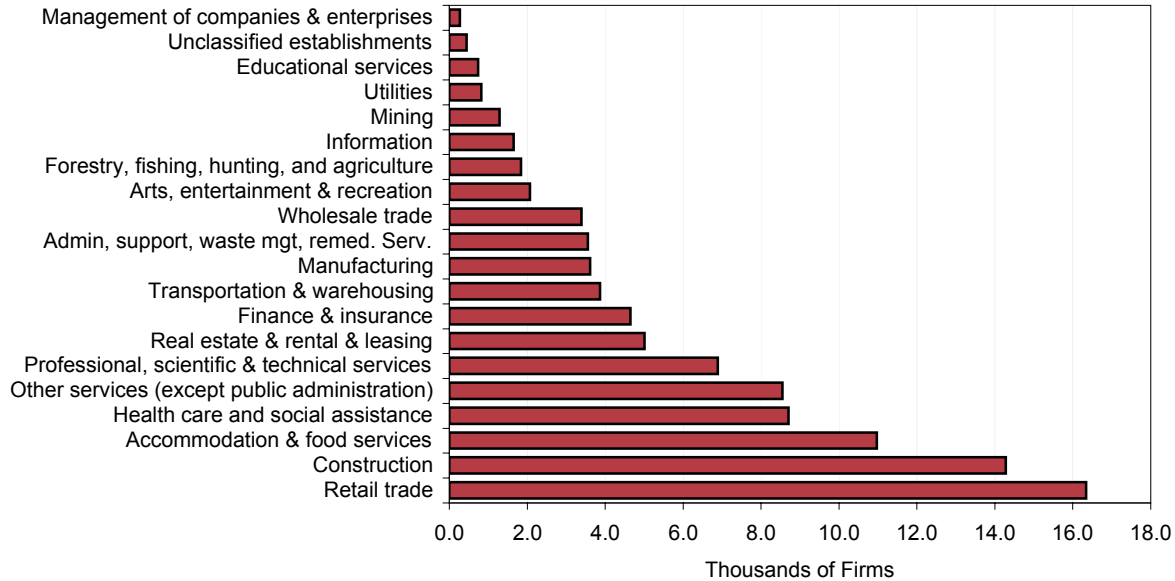


Firms by Industry						New Firms		Change in Share	
	1977	Shr of Tot	1987	Shr of Tot	1997	Shr of Tot	77-97	Shr of Tot	of Total
Total	59299		76025		91951		32652		
Agricultural Services	763	1.3%	1261	1.7%	1928	2.1%	1165	3.6%	
Mining	988	1.7%	1240	1.6%	1174	1.3%	186	0.6%	
Construction	6380	10.8%	7306	9.6%	11458	12.5%	5078	15.6%	
Manufacturing	4006	6.8%	4599	6.0%	5330	5.8%	1324	4.1%	
Trans., Comm., & Util.	3227	5.4%	4336	5.7%	5592	6.1%	665	2.0%	
Wholesale Trade	4099	6.9%	4495	5.9%	4764	5.2%	665	2.0%	
Retail Trade	20271	34.2%	22859	30.1%	24330	26.5%	4059	12.4%	
Finance, Ins., & R. Estate	4185	7.1%	5082	6.7%	7338	8.0%	3153	9.7%	
Services	14368	24.2%	22193	29.2%	29242	31.8%	14874	45.6%	
Nonclassifiable	1012	1.7%	2654	3.5%	795	0.9%	-217	NA	

Data ends in 1997 because the CBP switched to a different classification system (NAICS) in 1997.

Source: Census County Business Patterns

Firms by Industry in 2005



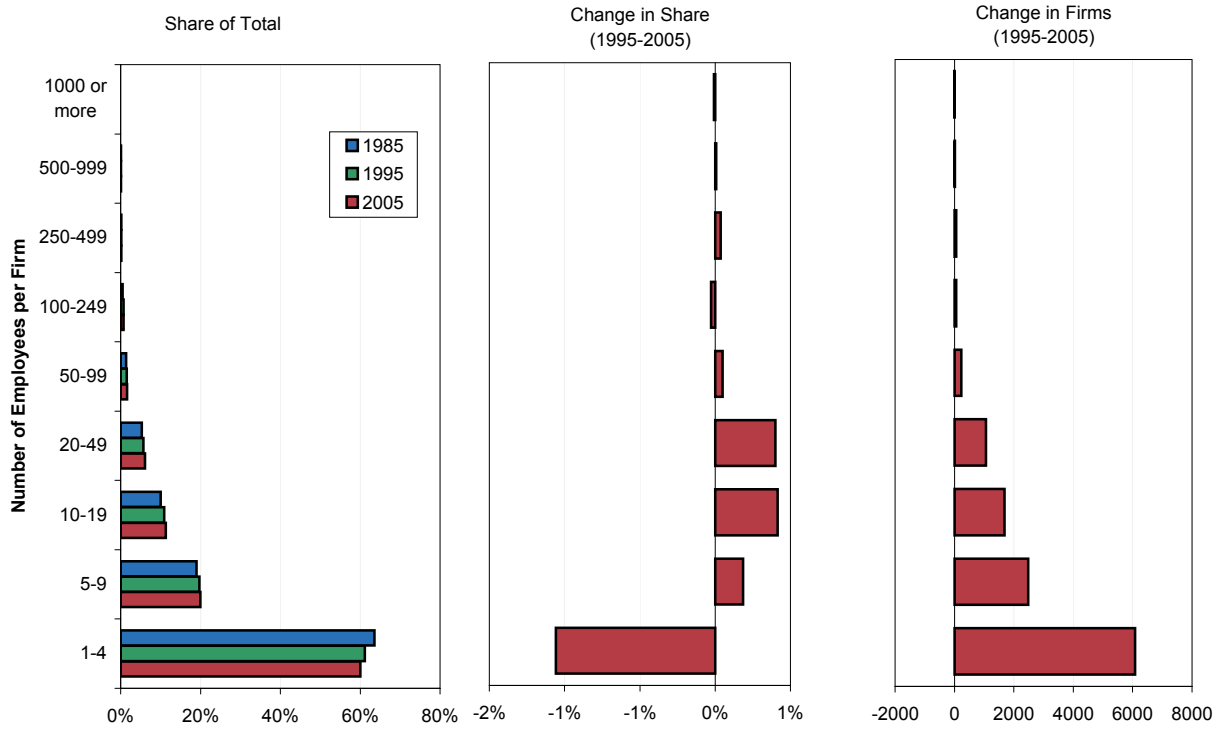
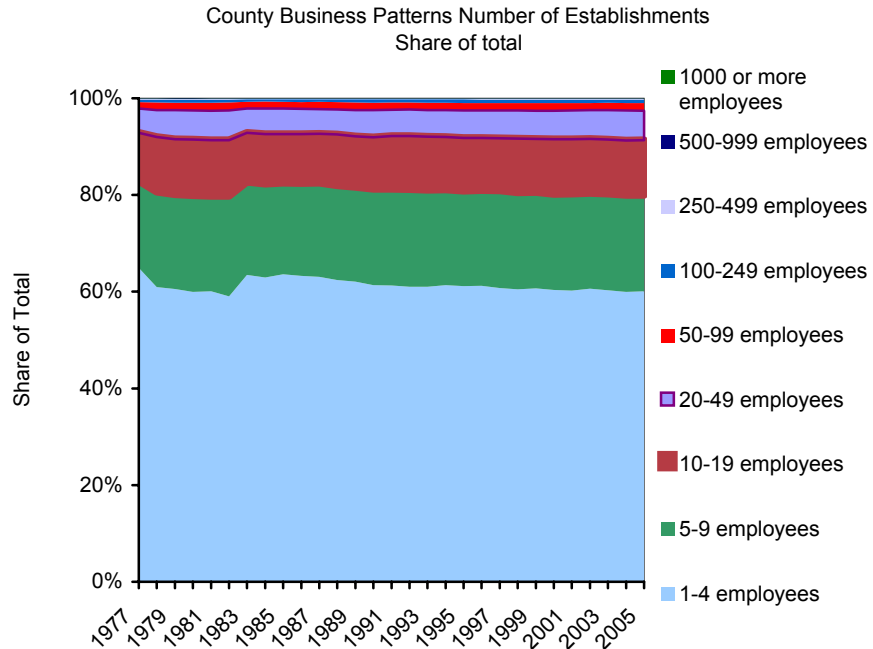
Firms by size and industry in 2005

	Total	Number of Employees per Firm								
		1-4	5-9	10-19	20-49	50-99	100-249	250-499	500-999	more
Forestry, fishing, hunting, and agriculture support	1836	1,356	212	162	74	22	9	0	1	0
Mining	1292	644	225	182	149	37	32	17	5	1
Utilities	820	450	131	112	90	19	11	7	0	0
Construction	14281	10,356	2,321	1,065	443	71	22	3	0	0
Manufacturing	3610	1,837	673	447	322	166	129	28	7	1
Wholesale trade	3390	1,819	770	483	269	35	11	3	0	0
Retail trade	16338	8,067	4,333	2,353	1,102	351	86	37	9	0
Transportation & warehousing	3871	2,613	608	353	222	52	18	4	1	0
Information	1653	834	357	272	148	31	11	0	0	0
Finance & insurance	4644	2,760	1,155	515	172	35	7	0	0	0
Real estate & rental & leasing	5010	3,971	694	245	76	18	6	0	0	0
Professional, scientific & technical services	6886	5,181	1,071	435	147	31	15	4	2	0
Management of companies & enterprises	269	124	49	45	32	12	5	1	1	0
Admin, support, waste mgt, remed. Serv.	3558	2,466	566	261	171	50	35	7	1	1
Educational services	743	408	143	82	69	24	13	4	0	0
Health care and social assistance	8705	4,172	2,126	1,168	672	275	215	60	16	1
Arts, entertainment & recreation	2072	1,284	355	228	123	32	30	10	6	4
Accommodation & food services	10974	4,681	2,153	2,187	1,613	271	54	7	5	3
Other services (except public administration)	8547	5,991	1,764	614	150	19	5	3	1	0
Unclassified establishments	446	419	22	4	1	0	0	0	0	0
<b>Total</b>	<b>98945</b>	<b>59,433</b>	<b>19,728</b>	<b>11,213</b>	<b>6,045</b>	<b>1,551</b>	<b>714</b>	<b>195</b>	<b>55</b>	<b>11</b>

Source: Census County Business Patterns

Firms by Size

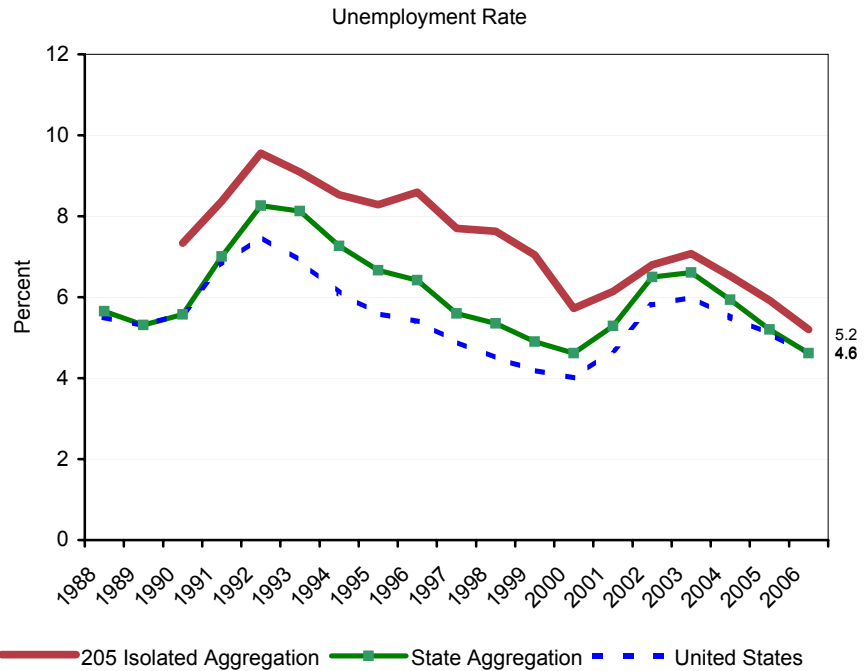
- The size category that grew the most was 1-4 employees.
- As a share of total, the size category that gained the most was 10-19 employees.
- In 2004, 91% of firms had fewer than 20 employees.



Source: Census County Business Patterns

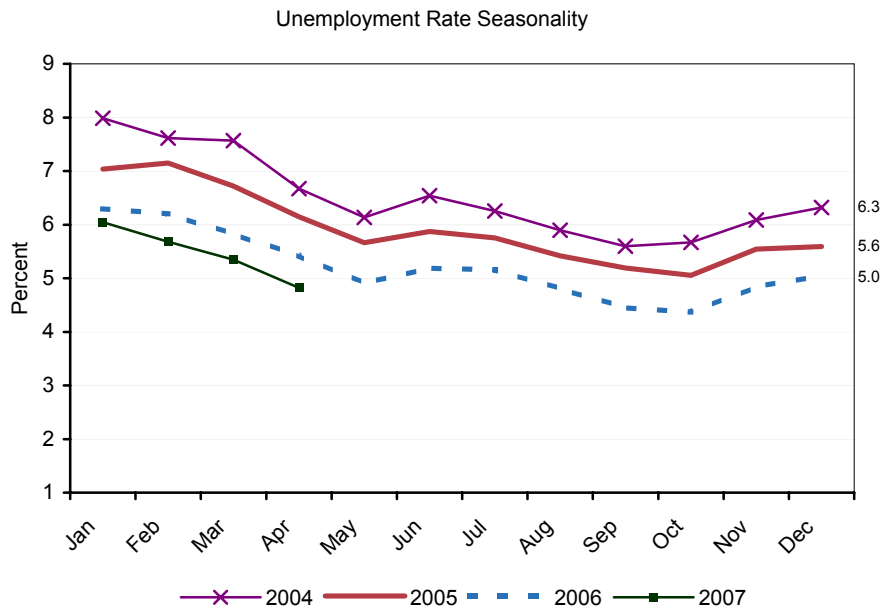
## Annual Average Unemployment Rate Compared to the State and the Nation

- In 2006, the unemployment rate was 5.2%, compared to 4.6% in the state and 4.6% in the nation.
- Since 1990, the unemployment rate varied from a low of 5.2% in 2006 to a high of 9.6% in 1992



## Unemployment Rate Seasonality

- This graph illustrates the seasonal variation in the unemployment rate over the last three years. In 2006, the unemployment rate varied from a low of 4.4% in October 2006 to a high of 6.3% in January 2006



Source: Bureau of Labor Statistics

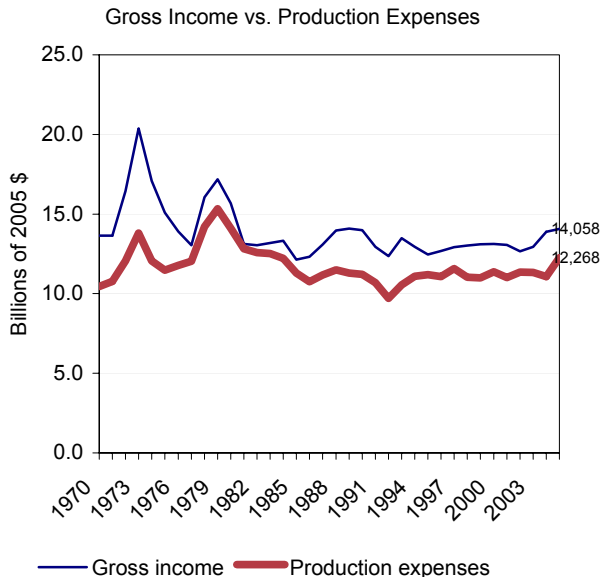
This page is blank because the system does not contain commuting data for this geography.

Farm income figures presented on this page reflect income from farming *enterprises* (income of the business). The term “farm” includes farming and ranching, but not agricultural services such as soil preparation services and veterinary services. In contrast, farm income figures presented in the next section reflect personal income earned by *individuals* (income of individuals, both proprietors and wage and salary employees) who work in farming and ranching.

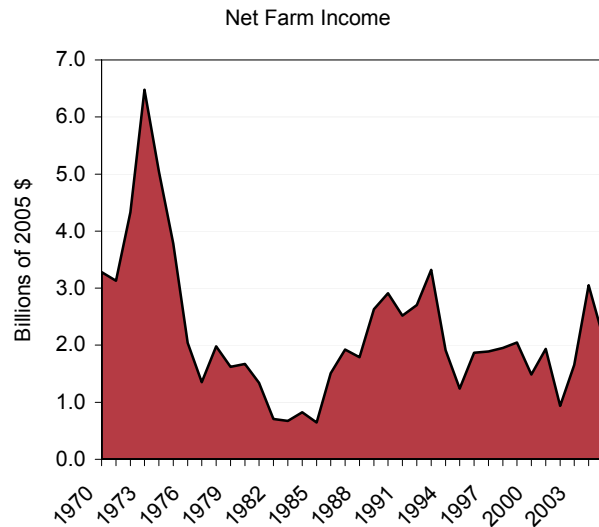
Farm income of businesses differs from individual farm income because it also includes government payments, rent, the value of inventory change and production expenses. In some areas, net farm income can be negative when production expenses exceed gross income.

Gross Income, Expenses, and Net Income from Farming and Ranching							70-04
All figures in thousands of 2005 dollars	1970	% of Gross Income	1995	% of Gross Income	2005	% of Gross Income	Change in Share
Gross Income (Cash + Other)	13,637,678		12,463,412		14,057,860		
Cash Receipts from Marketings	12,385,795	91%	11,100,971	89%	12,153,096	86.5%	-4%
Livestock & Products	8,485,790	62%	6,241,674	50%	8,354,643	59.4%	-3%
Crops	3,899,804	29%	4,859,179	39%	3,798,461	27.0%	-2%
Other Income	1,251,641	9%	1,362,451	11%	1,904,759	13.5%	4%
Government Payments	978,523	7%	600,653	5%	981,928	7.0%	0%
Imputed Rent & Rent Received	273,556	2%	761,790	6%	922,929	6.6%	5%
Production Expenses	10,448,777		11,196,159		12,268,275		
Realized Net Income (Income - Expenses)	3,189,098		1,267,288		1,789,647		
Value of Inventory Change	94,821	1%	(25,884)	0%	356,960	2.5%	2%
Total Net Income (Inc. corporate farms)	3,279,303		1,241,102		2,146,453		

## Gross Income vs. Production Expenses



## Net Farm Income



Source: BEA REIS 2005 CD Table CA45

**In the following pages (23 - 25) you will learn about:**

1. The degree of economic specialization of the county relative to the nation.
2. The year-to-year stability of personal income growth, comparing the county to the state and the nation.
3. The stability of personal income over time, comparing labor versus non-labor income.
4. If this is a county profile, numerous performance characteristics of the county (population growth, employment growth, employment stability, etc.) are used to compare the county to the median county in the country (a "benchmark").

This page uses the sectoral composition of the U.S. economy as a benchmark for economic diversity and compares the local sector breakout to that of the nation. Communities that are heavily reliant on only a few industries may be economically vulnerable to disruptions. The aim of this page is to quantitatively measure the extent to which the sectoral breakout of the local economy mirrors that of the US, and if they are different to illustrate the major factors that are contributing to the differences.

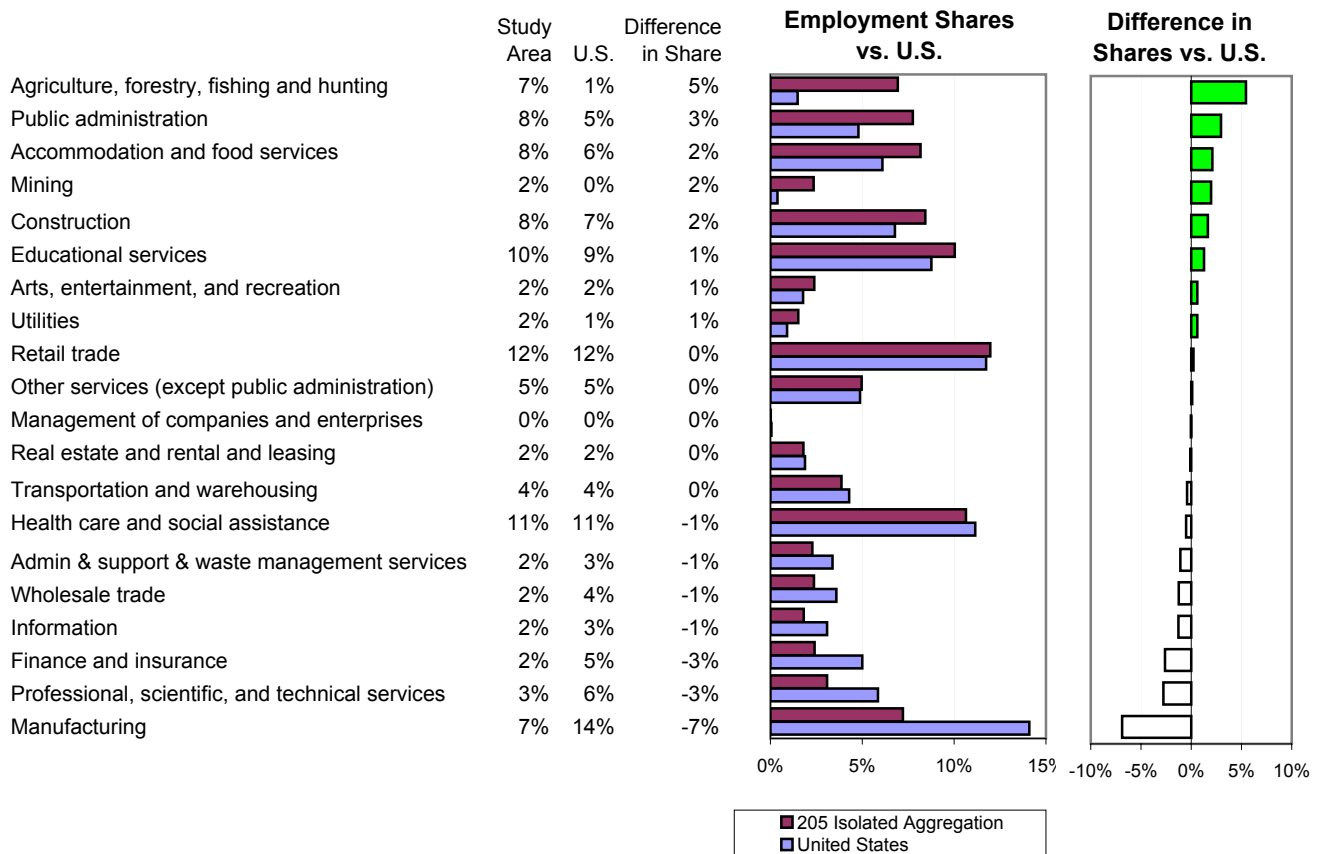
205 Isolated Aggregation is roughly average, with a specialization score of 118. By comparison, a county that is structured identically to the US would have a score of 0 (very diverse). The largest observed score in the U.S. is 3,441 (very specialized).

The sectors that most diverge from the US norm are:

- Under reliance on Manufacturing (7.2% compared to 14.1% in the US)
- Over reliance on Agriculture, forestry, fishing and hunting (6.9% compared to 1.5% in the US)
- Over reliance on Public administration (7.8% compared to 4.8% in the US)
- Under reliance on Professional, scientific, and technical services (3.1% compared to 5.9% in the US)

The figure below illustrates how the distribution of local employment by sector compares to the nation. The first bar chart compares the local area to the United States. The second bar chart subtracts one from the other to show where they differ. The closer the bars are to each other, the more the local economic structure is like that of the US.

**Sector Analysis (Sorted by Difference in Share)**

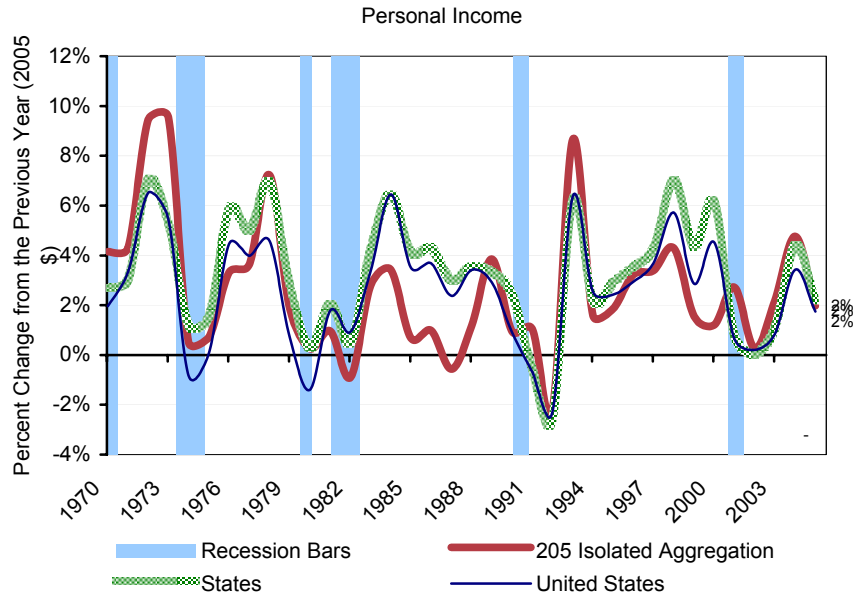


**The above index uses a new improved methodology relative to earlier versions of EPS. It was calculated by summing the squares of the difference in shares between the local economy and the US for the 20 sectors.**

Source: Census 2000 SF3 Table P49.

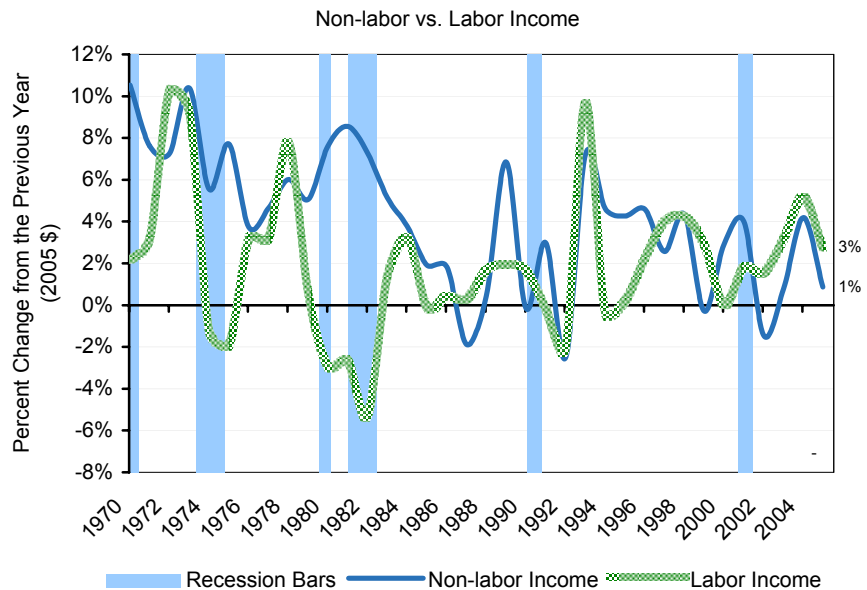
Stability vs. State and Nation

- Different regions can behave very differently during recessions and recoveries.
- Note: Below 0% means absolute decline. Above 0% means absolute growth, but at different rates.



Labor vs. Non-Labor Income Stability

- Non-labor income sources can have a stabilizing effect on the economy and are sometimes, but not always, counter-cyclical to labor income.

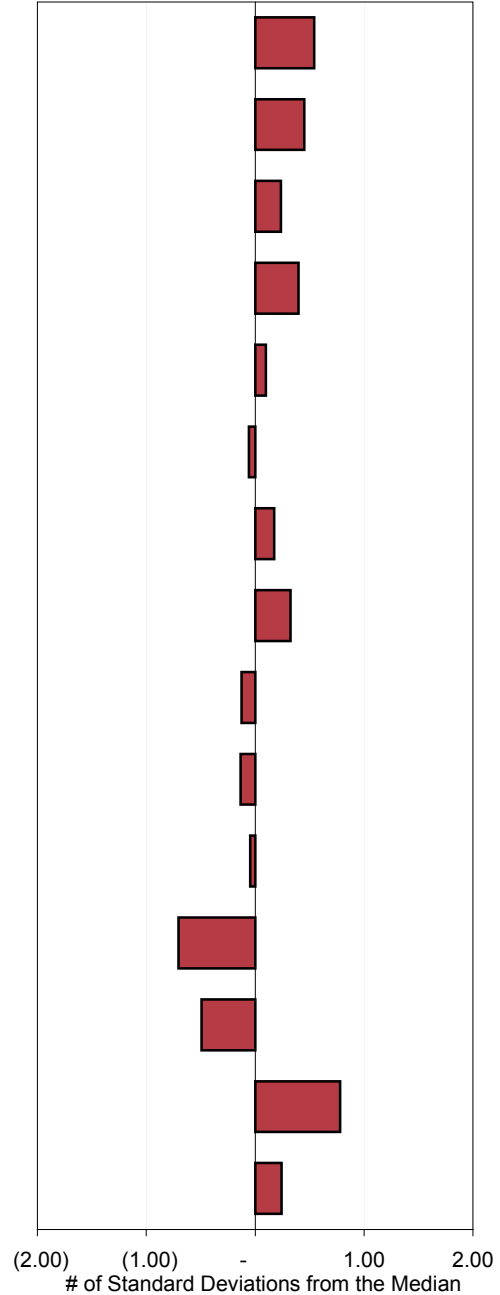


Source: BEA REIS 2005 Table CA30

Benchmark = Median of all Counties in U.S.\*\*\*

Compared to benchmark area, the county has:  
 ← Less Than | More Than →

	205 Isolated Aggregation	US Median
<b>Population Growth (Annualized rate, 1970-2005)</b>	1.4%	0.6%
<b>Employment Growth (Annualized rate, 1970-2005)</b>	2.0%	1.4%
<b>Personal Income Growth (Adjusted for Inflation, Annualized rate, 1970-2005)</b>	2.6%	2.2%
<b>Non-labor Income Share of Total in 2005</b>	40.4%	37.1%
<b>Median Age*</b>	37.7	37.3
<b>Per Capita Income (2005)</b>	\$ 25,986	\$ 26,371
<b>Average Earnings Per Job (2005)</b>	\$ 31,809	\$ 30,269
<b>Education Rate*</b> (% of population 25 and over who have a college degree)	17.0%	14.5%
<b>Education Rate*</b> (% of population 25 and over who have less than a high school diploma)	19.9%	21.0%
<b>Employment Specialization*</b>	118	155
<b>Rich-Poor Ratio*</b> (for each household that made over \$100K, how many households made less than \$30K)	8.0	8.7
<b>Housing Affordability</b> (100 or above means that the median family can afford the median house)*	140	186
<b>Change in Housing Affordability*</b> (% Change in index from 1990 to 2000) Positive means the area is getting more affordable.	1.2%	10.3%
<b>Government share of Total employment</b>	20%	15%
<b>Unemployment Rate in 2006**</b>	5.2%	4.7%



All data are from REIS except \* are from 2000 US Census and \*\* is from Bureau of Labor Statistics.

## In the following pages (28-32) you will learn about:

1. Long-term employment and personal income trends, from 1970 to 2005
2. How the structure of the economy has changed during the last three decades
3. How wages vary across different sectors in the economy.

Information for some industries and for some years may not be available from the U.S. Department of Commerce because of disclosure restrictions.

## What is a 'disclosure restriction'?

A disclosure restriction indicates that a gap exists in the data. The U.S. Department of Commerce suppresses information to avoid disclosure of confidential information. Generally, the smaller the geographic level of analysis and the smaller the population of the county, the higher the chances that industry-specific information is suppressed and that disclosure restrictions will occur.

Our model to estimate the disclosure restrictions currently provides estimates for employment and income using the SIC classification method through 2000 for the western states only.

### Important Notes on the Industrial Classification Systems used by EPS

The U.S. Department of Commerce made a transition in how economic information is gathered and organized in 2001. The Standard Industrial Classification System (SIC) covered the period from 1970 to 2000; the North American Industrial Classification System (NAICS, pronounced “nakes”) is used currently, for data from 2001 to the present.

Unfortunately the two systems are not backward comparable, so they are presented separately in EPS: 1970 to 2000 data are organized by SIC, and data beyond those years are organized by NAICS.

The most important change resulting from the shift to NAICS is the recognition of hundreds of new businesses in today's economy. NAICS divides the economy into 20 broad sectors rather than the SIC's 10 divisions. This is especially helpful in giving a more detailed breakdown of the fastest growth area in the country's economy – “services.” For example, advanced technology related “service” industries (e.g., professional, scientific and technical services) are clearly differentiated from “in-person” services (e.g., health care) and low-wage services (e.g., accommodation and food services).

For data that are organized by SIC, EPS was designed to illustrate the complexity of the service economy. We use the term “Services and Professional” to underscore the important point that service occupations are a combination of high-paying and low-paying professions.

The transition to NAICS has alleviated the need to explain that “services” are actually a wide mix of low, medium, and high-wage industries.

### About Missing Data

This profile is organized so that all non-disclosed information is presented first. Employment and personal income by industry is presented last. For some rural counties, and for some industries, data gaps may occur. EPS has a built-in system for estimating data gaps through 2000 for the 11 contiguous western states (AZ, CA, CO, ID, MT, NM, NV, OR, UT, WA, WY). When estimates are used in the tables on pages 28 and 30, they are highlighted in bold red text. Estimates in the charts are shown as thin solid lines with no markers.

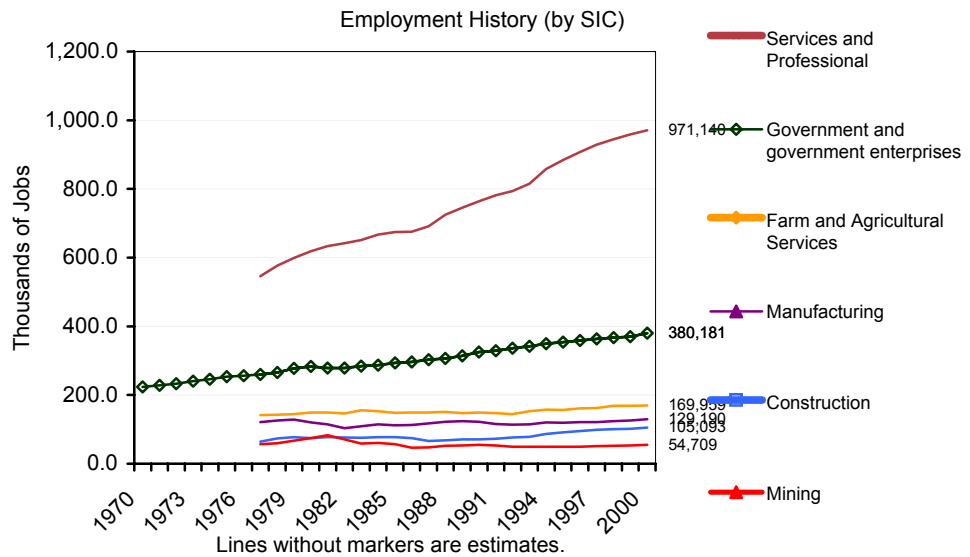
Data ends in 2000 because the BEA switched to a different classification system (NAICS) in 2001.

**Growth**

- The employment category whose share of total gained the most was services and professional, which went from 45.9% in 1977 to 53.6% in 2000.

**Decline**

- The category whose share of total shrank the most was wage and salary employment, which went from 77.9% in 1977 to 73.0% in 2000.



Employment by Industry Changes from 1977 to 2000							
	1977	% of Total	2000	% of Total	New Employment	% of New Employment	Change in Share
Total Employment	1,189,871		1,810,271		620,400		
Wage and Salary Employment	926,475	77.9%	1,320,615	73.0%	394,140	63.5%	
Proprietors' Employment	263,396	22.1%	489,656	27.0%	226,260	36.5%	
Farm and Agricultural Services	<b>141,640</b>	11.9%	<b>169,959</b>	9.4%	28,318	4.6%	
Farm	122,151	10.3%	125,561	6.9%	3,410	0.5%	
Ag. Services *	<b>19,489</b>	1.6%	<b>44,398</b>	2.5%	24,908	4.0%	
Mining	<b>56,819</b>	4.8%	<b>54,709</b>	3.0%	(2,110)	NA	
Manufacturing (incl. forest products) *	<b>120,703</b>	10.1%	<b>129,190</b>	7.1%	8,487	1.4%	
Services and Professional	546,298	45.9%	971,140	53.6%	424,842	68.5%	
Transportation & Public Utilities	<b>53,666</b>	4.5%	<b>74,645</b>	4.1%	20,979	3.4%	
Wholesale Trade	<b>32,076</b>	2.7%	<b>46,572</b>	2.6%	14,497	2.3%	
Retail Trade	<b>189,860</b>	16.0%	307,272	17.0%	117,412	18.9%	
Finance, Insurance & Real Estate	<b>61,189</b>	5.1%	<b>100,244</b>	5.5%	39,055	6.3%	
Services (Health, Legal, Business, Others)	<b>209,507</b>	17.6%	<b>442,407</b>	24.4%	232,900	37.5%	
Construction	<b>64,679</b>	5.4%	<b>105,093</b>	5.8%	40,414	6.5%	
Government	259,732	21.8%	380,181	21.0%	120,449	19.4%	

Estimates for data that were not disclosed are bold and red in the above table.

\* **Agricultural Services** include soil preparation services, crop services, etc. It also includes forestry services, such as reforestation services, and fishing, hunting and trapping. **Manufacturing** includes paper, lumber and wood products manufacturing.

Source: BEA REIS 2005 CD Table CA25

## 205 Isolated Aggregation

# Employment (NAICS)

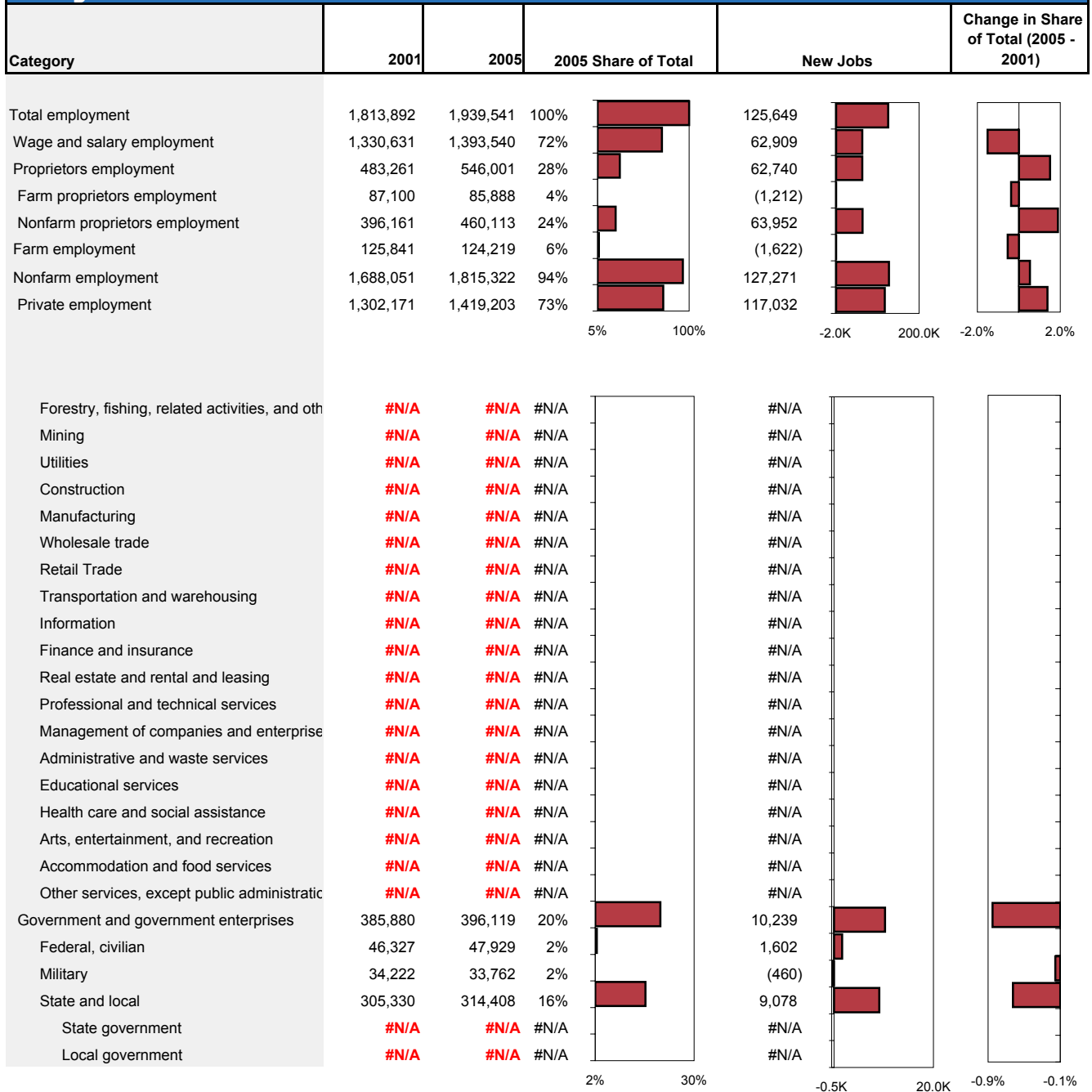
### Growth

- Missing data prevent this ranking

### Decline

- Missing data prevent this ranking.

## Employment by Industry (NAICS) Changes from 2001 to 2005 Share of Total



Source: BEA REIS 2005 CD Table CA25N

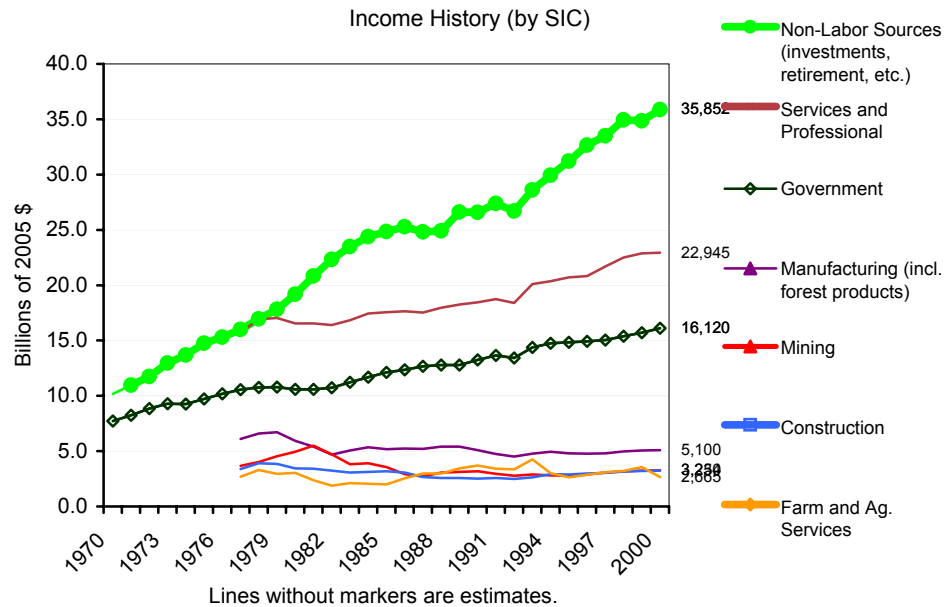
Data ends in 2000 because the BEA switched to a different classification system (NAICS) in 2001.

**Growth**

- The income category whose share of total gained the most was non-labor income, which went from 29.6% in 1977 to 41.8% in 2000.

**Decline**

- The category whose share of total shrank the most was manufacturing (incl. forest products), which went from 11.3% in 1977 to 5.9% in 2000.



**New Income by Type**

All figures in millions of 2005 dollars	1977 % of Total		2000 % of Total		New Income 1977 to 2000	% of New Income	Change in Share
Total Personal Income*	54,009		85,731		31,722		
Farm and Agricultural Services	2,698	5.0%	2,665	3.1%	(33)	NA	
Farm	2,274	4.2%	1,971	2.3%	(304)	NA	
Ag. Services	<b>423</b>	0.8%	<b>694</b>	0.8%	270	1%	
Mining	<b>3,683</b>	6.8%	<b>3,254</b>	3.8%	(428)	NA	
Manufacturing (incl. forest products)	<b>6,107</b>	11.3%	<b>5,100</b>	5.9%	(1,007)	NA	
Services and Professional	15,738	29.1%	22,945	26.8%	7,207	23%	
Transportation & Public Utilities	<b>3,084</b>	5.7%	<b>3,908</b>	4.6%	824	3%	
Wholesale Trade	<b>1,237</b>	2.3%	<b>1,475</b>	1.7%	239	1%	
Retail Trade	<b>4,703</b>	8.7%	5,402	6.3%	700	2%	
Finance, Insurance & Real Estate	<b>1,051</b>	1.9%	<b>1,909</b>	2.2%	858	3%	
Services (Health, Legal, Business, Oth.	<b>5,664</b>	10.5%	<b>10,250</b>	12.0%	4,586	14%	
Construction	<b>3,396</b>	6.3%	<b>3,230</b>	3.8%	(165)	NA	
Government	10,565	19.6%	16,120	18.8%	5,555	18%	
Non-Labor Income	16,001	29.6%	35,852	41.8%	19,851	63%	
Dividends, Interest & Rent	8,671	16.1%	19,051	22.2%	10,379	33%	
Transfer Payments	7,329	13.6%	16,801	19.6%	9,472	30%	

\* Estimates for data that were not disclosed are bold and red in the above table.

\*The sum of the above categories do not add to total due to adjustments made for place of residence and personal contributions for social insurance made by the U.S. Department of Commerce.

Source: BEA REIS 2005 CD Table CA05

## Growth

- Missing data prevent this ranking

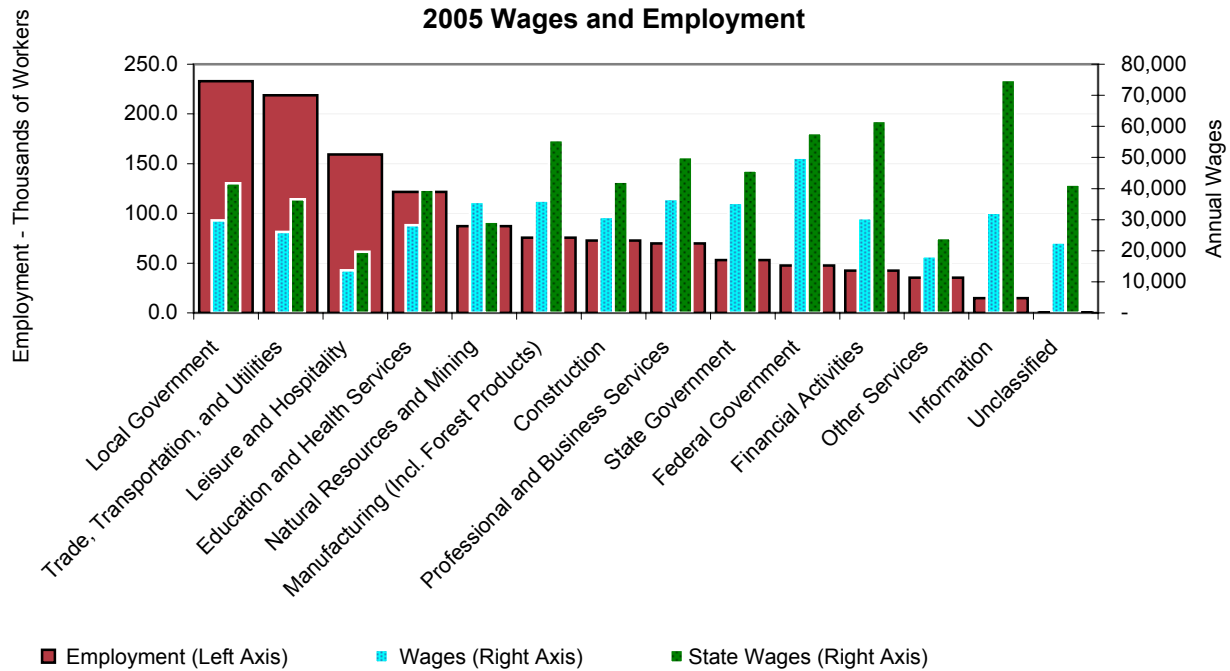
## Decline

- Missing data prevent this ranking.

### Income by Industry (NAICS) Changes from 2001 to 2005 Share of Total

All figures in millions of 2005 dollars	2001	2005	2005 Share of Total	New Income	Change in Share of Total (2005 - 2001)
Personal income	88,061	96,389	100%	8,329	
Wage and salary disbursements	37,680	41,746	43%	4,066	
Proprietors' income	7,764	8,561	9%	797	
Farm proprietors'	1,251	1,018	1%	(233)	
Nonfarm proprietor	6,513	7,543	8%	1,030	
Farm earnings	2,309	2,379	2%	70	
Nonfarm earnings	51,830	59,315	62%	7,485	
Private earnings	35,134	39,953	41%	4,820	
Forestry, fishing, related act., and ot	#N/A	#N/A	#N/A	#N/A	
Mining	#N/A	#N/A	#N/A	#N/A	
Utilities	#N/A	#N/A	#N/A	#N/A	
Construction	#N/A	#N/A	#N/A	#N/A	
Manufacturing	#N/A	#N/A	#N/A	#N/A	
Wholesale trade	#N/A	#N/A	#N/A	#N/A	
Retail Trade	#N/A	#N/A	#N/A	#N/A	
Transportation and warehousing	#N/A	#N/A	#N/A	#N/A	
Information	#N/A	#N/A	#N/A	#N/A	
Finance and insurance	#N/A	#N/A	#N/A	#N/A	
Real estate and rental and leasing	#N/A	#N/A	#N/A	#N/A	
Professional and technical services	#N/A	#N/A	#N/A	#N/A	
Management of companies & enterp	#N/A	#N/A	#N/A	#N/A	
Administrative and waste services	#N/A	#N/A	#N/A	#N/A	
Educational services	#N/A	#N/A	#N/A	#N/A	
Health care and social assistance	#N/A	#N/A	#N/A	#N/A	
Arts, entertainment, and recreation	#N/A	#N/A	#N/A	#N/A	
Accommodation and food services	#N/A	#N/A	#N/A	#N/A	
Other services, except public admin.	#N/A	#N/A	#N/A	#N/A	
Government and government enterp.	16,697	19,362	20%	2,665	
Federal, civilian	3,175	3,654	4%	479	
Military	1,613	2,242	2%	629	
State and local	11,908	13,466	14%	1,558	
State government	#N/A	#N/A	#N/A	#N/A	
Local government	#N/A	#N/A	#N/A	#N/A	

Source: BEA REIS 2005 CD Table CA05N



- Of the major categories, the highest paying sector is Federal Government. It accounts for 5.2% of total employment and pays \$49,903 per year.
- Of the major categories, the largest employment sector is Local Government. It accounts for 18.6% of total employment and pays \$29,722 per year.
- Goods-producing employees (240,751 workers ) were paid an average of \$34,547.
- Service-providing employees (665,318 workers ) were paid an average of \$24,595.
- Note that these data do not include proprietors or the value of benefits.
- Wages in the public sector (\$33,511) exceeded wages in the private sector (\$27,402) by 22.3%.

County Wages and Employment in 2005			
	Employment	% of Total	Average Annual Wages
<b>Total Private &amp; Public</b>	1,253,496	100%	29,079
<b>Total Private</b>	909,370	73%	27,402
<b>Goods-Producing</b>	240,751	19%	34,547
Natural Resources and Mining	87,150	7%	35,708
Agriculture, forestry, fishing & hunting	27,687	2%	22,683
Mining	28,957	2%	55,307
Construction	72,591	6%	30,937
Manufacturing (Incl. Forest Products)	75,686	6%	36,118
<b>Service-Providing</b>	665,318	53%	24,595
Trade, Transportation, and Utilities	218,874	17%	26,001
Information	14,811	1%	32,245
Financial Activities	42,420	3%	30,455
Professional and Business Services	69,793	6%	36,680
Education and Health Services	121,489	10%	28,186
Leisure and Hospitality	159,360	13%	13,659
Other Services	35,367	3%	18,252
Unclassified	349	0%	22,645
<b>Total Public</b>	333,621	27%	33,511
Federal Government	47,646	4%	49,903
State Government	53,110	4%	35,419
Local Government	232,865	19%	29,722

Wages are shaded in green when they are more than 20% higher than the wages for all sectors and in red when they are less than 20% lower.

Source: Bureau of Labor Statistics Quarterly Census of Employment and Wages (QCEW)

## Data Sources

The Economic Profile System was designed to focus on long-term trends at the county level. We used this method and geographic scale for several reasons: (1) trend analysis provides a more comprehensive view of changes than spot data for select years, (2) the most reliable information on long-term employment and income trends is available at the county level, (3) communities within counties rarely function as economic units themselves, (4) even though in many areas the most accurate geographic scale to understand economic changes may be at the multi-county or regional level, county-level data is useful in the context of existing political jurisdictions, such as county commissions and planning departments. The list below contains the World Wide Web sites and telephone numbers for the databases used in this report:

The list below contains the World Wide Web sites and telephone numbers for the databases used in this report:

- **Regional Economic Information System (REIS)**  
Bureau of Economic Analysis, U.S. Department of Commerce.  
<http://bea.gov/bea/regional/data.htm>  
Tel.202-606-9600
  
- **Quarterly Census of Employment and Wages (QCEW)**  
Bureau of Labor Statistics  
<http://www.bls.gov/cew>  
Tel. 202-691-6567
  
- **Local Area Unemployment Statistics (LAUS)**  
Bureau of Labor Statistics  
<http://www.bls.gov/LAU>  
Tel. 202-691-6392
  
- **1990 and 2000 U.S. Census**  
Bureau of Census  
<http://www.census.gov>  
Tel. 303-969-7750
  
- **County Business Patterns (CBP)**  
Bureau of the Census, U.S. Department of Commerce.  
<http://www.census.gov/epcd/cbp/view/cbpview.html>  
Tel 301-763-2580
  
- **County Business Patterns (Before 1986)**  
University of Virginia, Geospatial and Statistical Data Center:  
<http://fisher.lib.virginia.edu>  
Tel. 804-982-2630

### Use of Federal Rather than State Data Bases

Data from state agencies was not used for this profile. Many of the state and local sources of data do not include information on the self-employed or on the importance of non-labor income, such as retirement income and money earned from past investments. In many counties this can result in the underestimation of employment and total personal income by at least one third. The REIS disk of the Bureau of Economic Analysis contains the most robust data set and for this reason it was used as the primary source.

The only disadvantage of the REIS dataset is it's not as recent; 2005 is the latest for REIS, while state data sources provide data for as recent as 2006. By providing long-term trends data, from 1970 to 2005, having the most recent data is less important than being able to discern where the county's economy has been, and the direction in which it has been headed in recent years.

### Industrial Classification Systems (SIC & NAICS)

The long-term historic industry data used in this profile are based on data that is organized by the U.S. Department of Commerce using the Standard Industrial Classification (SIC) system. In recent years, the Department of Commerce has reorganized economic data according to a new system, called the North American Industry Classification System (NAICS, pronounced "nakes"). County Business Patterns started organizing their data using new NAICS in 1998, Census in 2000, and the Regional Economic Information System (REIS) in 2001.

The NAICS system is an improvement to the SIC system in several ways: first, businesses that use similar processes to produce goods or services are classified together. Previously, under the SIC system, some businesses were classified on the basis of their production processes while others were classified under different principles, such as class of consumer. Second, NAICS is a flexible system that will be updated every five years in order to keep pace with changes in the economy. Third, the NAICS system recognizes the uniqueness and rising importance of the "information economy," and provides several new categories, such as cable program distributors and database and directory publishers. Finally, and perhaps the most useful, the NAICS system provides seven sectors to better reflect services-producing businesses that were previously combined into one generic SIC division (the Services division).

This new system allows the data user to differentiate more clearly between what was previously often lumped under the general heading of "services," into categories such as arts and entertainment; education; professional, scientific and technical services; health care and social assistance, among others.

Arguably the most important change of NAICS is the recognition of hundreds of new businesses in the economy. NAICS divides the economy into 20 broad sectors rather than the SIC's 10 divisions as seen in the table on the following page. Creating these additional sector-level groupings allows NAICS to better reflect key business activities, as well as chronicle their changes.

### SIC Divisions vs. NAICS Sectors

SIC Divisions	NAICS Sectors
<ul style="list-style-type: none"> <li>• Agriculture, Forestry, and Fishing</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture, Forestry, Fishing and Hunting</li> </ul>
<ul style="list-style-type: none"> <li>• Mining</li> </ul>	<ul style="list-style-type: none"> <li>• Mining</li> </ul>
<ul style="list-style-type: none"> <li>• Construction</li> </ul>	<ul style="list-style-type: none"> <li>• Construction</li> </ul>
<ul style="list-style-type: none"> <li>• Manufacturing</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing</li> </ul>
<ul style="list-style-type: none"> <li>• Transportation, Communications, and Public</li> </ul>	<ul style="list-style-type: none"> <li>• Utilities</li> <li>• Transportation and Warehousing</li> </ul>
<ul style="list-style-type: none"> <li>• Wholesale Trade</li> </ul>	<ul style="list-style-type: none"> <li>• Wholesale Trade</li> </ul>
<ul style="list-style-type: none"> <li>• Retail Trade</li> </ul>	<ul style="list-style-type: none"> <li>• Retail Trade</li> <li>• Accommodation and Food Services</li> </ul>
<ul style="list-style-type: none"> <li>• Finance, Insurance, and Real Estate</li> </ul>	<ul style="list-style-type: none"> <li>• Finance and Insurance</li> <li>• <b>Real Estate and Rental and Leasing</b></li> </ul>
<ul style="list-style-type: none"> <li>• Services</li> </ul>	<ul style="list-style-type: none"> <li>• Information</li> <li>• Professional, Scientific, and Technical Services</li> <li>• Administrative and Support and Waste</li> <li>• Management and Remediation Services</li> <li>• Educational Services</li> <li>• Health Care and Social Assistance</li> <li>• Arts, Entertainment, and Recreation</li> <li>• Other Services (except Public Administration)</li> </ul>
<ul style="list-style-type: none"> <li>• Public Administration</li> </ul>	<ul style="list-style-type: none"> <li>• Public Administration</li> </ul>
<ul style="list-style-type: none"> <li>• None (previously, categories within each division)</li> </ul>	<ul style="list-style-type: none"> <li>• Management of Companies and Enterprises</li> </ul>

### Non-Labor Income

Non-labor income is a mix of Dividends, Interest, and Rent (money earned from investments), and Transfer Payments (government payments to individuals). Private pension funds (e.g., 401(K) plans) are not counted as part of transfer payments.

Some data sources, such as "Section 202" data available from state unemployment insurance records and reported by the Bureau of Labor Statistics, do not report non-labor income. The Bureau of Economic Analysis (BEA), on the other hand, tracks non-labor income. In order to understand the actual growth (labor and non-labor) of personal income, the REIS/BEA data set must be used, and this is what was used for this profile. From REIS table CA05, we added together the following two categories to derive non-labor income: "Dividends, interest, and rent" and "Personal current transfer receipts."

### Disclosure Gaps

Some data, such as employment and income figures in counties with small economies, are not available because of confidentiality restrictions. In order to protect information about individual businesses, data are sometimes suppressed or, in the case of the publication County Business Patterns, a range of values are given instead of a specific value. Generally, the smaller the geographic level of analysis or the smaller the economy under examination the higher the chances that industry-specific information will be suppressed.

Where disclosure gaps exist, there are a few ways to handle the gaps. One approach is to use a built-in system within EPS for estimating data gaps through 2000 for the 11 contiguous western states (AZ, CA, CO, ID, MT, NM, NV, OR, UT, WA, WY). In order to calculate the estimates, we first estimated gaps in the County Business Patterns data by using the firms by size information. Then we used these County Business Patterns data to estimate the gaps in the REIS data. Finally, we scaled the estimates up or down to force known identities. There is an option in EPS to show either these estimates or not. When these estimates are shown, annotations were made in the profile documenting where estimates were used.

### Aggregated Profiles

The Economic Profile System has an option to allow you to aggregate data from multiple counties into one profile. The majority of the data in the profiles are summed in the aggregate profile. For some data points, however, the data are averaged. In order to do this, EPS has to replace some of the data in the raw data tables with formulae. For example, the aggregate unemployment rate for a group of counties is calculated from the sum of the unemployed divided by the sum of the labor force. This results in a proportionally weighted average, where larger counties are given more weight than smaller counties.

The Economic Profile System interpolates the medians from the data that are available. When the Census releases data expressed as a median, they also release the number of observations that fall in the full range of categories, or "brackets". For example, median age is interpolated from the number of people in each age bracket. EPS aggregates the number of people in each bracket, and then interpolates the median from the aggregated data. In some cases, the Census have more detailed brackets than we do in the EPS databases so the interpolations in aggregated EPS profiles are rough estimates.

### Adjustments from Current to Real Dollars

Because a dollar in the past was worth more than a dollar today, data reported in current dollar terms should be adjusted for inflation. The U.S. Department of Commerce reports personal income figures in terms of current dollars. All income data in this profile were adjusted to real (or constant) 2005 dollars using the Consumer Price Index, except the Income Distribution information on page 5 of the profile.

## Unemployment Rate

Unemployment is generally available as seasonally unadjusted or adjusted, and there is an advantage to using adjusted data. From the Bureau of Labor Statistics web site (<http://stats.bls.gov/lauseas.htm>), an explanation of why adjusted figures should be used, whenever possible: "Over the year, the size of the Nation's labor force, the levels of employment and unemployment, and other measures of labor market activity undergo sharp fluctuations due to seasonal events including changes in weather, harvests, major holidays, and the opening and closing of schools. Because these seasonal events follow a more or less regular pattern each year, their influence on statistical trends can be eliminated by adjusting the statistics from month to month. These adjustments make it easier to observe the cyclical, long term trend, and other non-seasonal movements in the series."

Unadjusted numbers were used in this profile in order to obtain an annual average and because county-level data are not available in adjusted format from the Bureau of Labor Statistics web site. This may introduce some error in counties where the size of the workforce fluctuates seasonally, such as tourist destination areas.

## Farm Income

Note that farm income figures on page 21 are not the same as the figures on pages 30 & 31. The figures on page 21 reflect income from farming *enterprises* (farm proprietors and corporate income), while the farm income on pages 30 & 31 is personal income earned by *individuals* (both proprietors, and wage and salary employees) who work in farming.

## Specialization Index

The index was calculated by summing the squares of the difference in shares between the local economy and the US for the 20 sectors.

The specialization index was calculated as:

$$\text{SPECIAL}_{it} = \sum_{j=1}^n ((\text{EMP}_{ijt}/\text{EMP}_{it}) - (\text{EMP}_{usjt}/\text{EMP}_{ust}))^2$$

Where,  $\text{SPECIAL}_{it}$  = specialization of economy in county  $i$  in year  $t$

$\text{EMP}_{ijt}$  = employment in industry  $j$  in county  $i$  in year  $t$

$\text{EMP}_{it}$  = total employment in county  $i$  in year  $t$

$\text{EMP}_{usjt}$  = employment in industry  $j$  in US in year  $t$

$\text{EMP}_{ust}$  = total employment in US in year  $t$

$n$  = number of industries

This index is commonly used as a measure of industrial specialization in the economy. Counties with a high specialization index can also be described as not being economically diverse.

## Income

- Total Personal Income = private earnings, income from government and government enterprises, dividends, interest, and rent, and transfer payments plus adjustments for residence minus personal contributions for social insurance.
- Wage and salary = monetary remuneration of employees, including employee contributions to certain deferred compensation programs, such as 401K plans.
- Other labor income = payments by employers to privately administered benefit plans for their employees, the fees paid to corporate directors, and miscellaneous fees.
- Proprietors' income = income from sole proprietorships, partnerships, and tax-exempt cooperatives. A sole proprietorship is an unincorporated business owned by a person. A partnership is an unincorporated business association of two or more partners. A tax-exempt cooperative is a nonprofit business organization that is collectively owned by its members.

## Transfer Payments

- Transfer payments = payments to persons for which they do not render current services. As a component of personal income, they are payments by government and business to individuals and nonprofit institutions.
- Retirement & disab. insurance benefit payments = Old-Age, Survivors, and Disability Insurance payments (Social Security), Railroad Retirement and Disability payments, Federal Civilian Employee & Disability Payments, Military Retirement, and State and Local Government Employee retirement payments.
- Medical payments = Medicare, public assistance medical care and CHAMPUS payments.
- Income maintenance (welfare) = Supplemental Security Income (SSI), Aid to Families with Dependent Children (AFDC), Food Stamps, and Other Income Maintenance Payments, such as emergency assistance, foster care payments and energy assistance payments.
- Unemployment insurance benefit payments = unemployment compensation for state and federal civilian employees, unemployment compensation for railroad workers, and unemployment compensation for veterans.
- Veterans benefits = primarily compensation to veterans for their disabilities and payments to their survivors.
- Federal education and training assistance = Job Corps payments, interest payments on Guaranteed Student Loans, federal fellowship payments, and student assistance for higher education.
- Other government payments = compensation of survivors of public safety officers and compensation of victims of crime. In Alaska this item includes Alaska Permanent Fund payments.
- Payments to nonprofit institutions = payments for development and research contracts. For example, it includes payments for foster home care supervised by private agencies.
- Business payments to individuals = personal-injury liability payments, cash prizes, and pension benefits financed by the Pension Benefit Guarantee Corporation.

## Mean, Median and Modes

- Mean = The sum of a list of numbers, divided by the total number of numbers in the list.
- Median = "Middle value" of a list. The smallest number such that at least half the numbers in the list are no greater than it. If the list has an odd number of entries, the median is the middle entry in the list after sorting the list into increasing order. If the list has an even number of entries, the median is equal to the sum of the two middle (after sorting) numbers divided by two. The median can be estimated from a histogram by finding the smallest number such that the area under the histogram to the left of that number is 50%.
- Mode = For lists, the mode is the most common (frequent) value. A list can have more than one mode. For histograms, a mode is a relative maximum ("bump").